

#### SORTA PLANNING AND OPERATIONS COMMITTEE MEETING

TUESDAY, FEBRUARY 21<sup>ST</sup>, 2023 - 9:30 A.M. SORTA/METRO AT HUNTINGTON CENTER, SORTA BOARD ROOM (6<sup>th</sup> FLOOR) 525 VINE STREET, CINCINNATI, OHIO 45202

#### General Items:

Call to order Pledge of Allegiance

1. Approval of Planning and Operations Committee Minutes: January 17<sup>th</sup>, 2023

### Briefing Items

- 2. Good News! (John Ravasio)
- 3. Metro Branding Research Recommendations (Manny Garcia & Chelsea Roberts, GUD Marketing)
- 4. Access Paratransit Update: Door to Door Service (Lisa Aulick)
- 5. 2023 Service Quality & Ridership Initiatives (Andy Aiello)
- 6. Ridership Report as of January 31st, 2023 (Matt Moorman)

#### Action Items:

- 7. <u>Proposed Resolution</u>: Authorization to Submit Letter of Intent to FTA and Approval of Project Development Funding Reserve for Bus Rapid Transit (Hamilton Avenue Corridor) (*Khaled Shammout*)
- 8. <u>Proposed Resolution</u>: Authorization to Submit Letter of Intent to FTA and Approval of Project Development Funding Reserve for Bus Rapid Transit (Reading Road Corridor) *(Khaled Shammout)*
- 9. Proposed Resolution: Approval of Contract for Operator Recruiting Advertisement (John Edmondson, Dave Etienne)
- 10. Proposed Resolution: Approval of Contract Modification for Bus Wash A&E Services (John Edmondson, Jeff Mundstock)
- 11. Proposed Resolution: Approval of Contract Modification to Transit Planning Software (John Edmondson, Steve Anderson)
- 12. Proposed Resolution: Approval of Contract Modification for Employee Background Checks (John Edmondson, Adriene Hairston)
- 13. Proposed Resolution: Approval of Contract Modification for Bus Shelter Installation (John Edmondson, Steve Anderson)
- 14. Proposed Resolution: Approval of Revenue Contract Award for ROW Leasing Billboard Placement (John Edmondson, Dave Etienne)
- 15. Proposed Resolution: Approval of Contract Award for Garbage Removal Services (John Edmondson, Jeff Mundstock)
- 16. Proposed Resolution: Approval of Contract Award for Right of Way Appraisal Services (John Edmondson, Khaled Shammout)
- 17. Proposed Resolution: Approval of Contract Award for Bulk Motor Oil Purchase (John Edmondson, Jeff Mundstock)

### Other Items:

New Business

Adjournment

The next regular meeting of the Planning & Operations Committee has been scheduled for March 21<sup>st</sup>, 2023, at 9:30 a.m.

The SORTA Board of Trustees may go into Executive "Closed" Session under the Ohio Open Meetings Act:

Section 121.22(G)(1) To consider appointment, employment, dismissal, discipline, promotion, demotion, or compensation of a public employee...; Section 121.22(G)(2) To consider the purchase of property for public purposes...; Section 121.22(G)(3) Conferences with an attorney for the public body concerning disputes involving the public body that are the subject of pending or imminent court action; Section 121.22(G)(4) Preparing for, conducting, or reviewing negotiations or bargaining sessions with public employees..., Section 121.22(G)(5) Matters required to be kept confidential by federal law or regulations or stat statues; Section 121.22(G)(6) Details relative to the security arrangements and emergency response protocols for a public body or a public office; Section 121.22(G)(8) To consider confidential information related to the marketing plans, specific business strategy, production techniques, trade secrets...

### PLANNING AND OPERATIONS COMMITTEE TUESDAY, JANUARY 17<sup>TH</sup>, 2023 – 10:05 A.M. SORTA/METRO AT HUNTINGTON CENTER SORTA BOARD ROOM (6<sup>th</sup> FLOOR) 525 VINE STREET CINCINNATI, OHIO 45202

<u>COMMITTEE MEMEBERS APPOINTED</u>: Blake Ethridge (Chair), Alyson Beridon, Gwen Robinson, Larry Thompson

<u>COMMITTEE/BOARD MEMBERS PRESENT</u>: Alyson Beridon, Chelsea Clark, Blake Ethridge, Kreg Keesee, and Gwen Robinson

COMMITTEE MEMBERS ABSENT: Larry Thompson

<u>STAFF MEMBERS PRESENT</u>: Darryl Haley, Steve Anderson, Andy Aiello, Ann Dinan, John Edmondson, Pat Giblin, Adriene Hairston, Mary Huller, Waleed Ismael, Brandy Jones, Maria Jones, Natalie Krusling, Pat LaFleur, Matt Moorman, Jeff Mundstock, Amy Rasmussen, John Ravasio, Jason Roe, Shannel Satterfield, Khaled Shammout and Tara Walker

<u>OTHERS PRESENT</u>: Kim Schaefer (Legal Counsel-Vorys), Jimi Mitchell (Nelson/Nygard), Tim Reynolds (WSP), Mimi Rasor (Rasor), and Jared Love (WSP)

#### 1. Call to Order

Mr. Ethridge called the meeting to order.

#### 2. Pledge of Allegiance

The Pledge of Allegiance was recited.

#### 3. Approval of Minutes of December 6<sup>th</sup>, 2022

Mr. Ethridge made a motion and Ms. Clark second the motion to approve the minutes of the December 6<sup>th</sup>, 2022, meeting. By voice vote the committee approved the minutes.

#### 4. Good News!

The Executive Team presented the Good News report. Ms. Hairston announced the November Silver Award recipients. Mr. Ravasio congratulated Freddie Dukes on his retirement; FTA received and reviewed SORTA's responses to the FY 2022 Triennial Review Final Report; SORTA received \$1.9 million through the Diesel Emission Reduction Grant (DERG) program from ODOT and OEPA; and President Biden, Sen. Brown and other dignitaries visited the region to celebrate the \$1.3 billion in federal funding to rehabilitate and reconfigure the Brent Spence Bridge.

Ms. Jones shared SORTA participated in the 2023 MLK Coalition's 48th Annual Commemorative March for Martin Luther King Jr. Day on January 16<sup>th</sup>, 2023, and SORTA's 50<sup>th</sup> Anniversary will take place on August 15<sup>th</sup>, 2023, the agency will celebrate all year long.

Mr. Ravasio then concluded the report.

The Committee accepted the report as presented.

#### 5. DBE Quarterly Update: 2022

Ms. Walker presented the Vendor Diversity and Inclusion Program quarterly update. This report included diverse spend summary for 2022, vendor events and training, implementation of diversity and inclusion software and plans for 2023

The Committee accepted the report as presented.

#### 6. 2023 Park and Ride Update

Mr. Shammout presented the 2023 Park and Ride update. This report includes park and rides eligible for renewal and key details such as: location, route, space, terms, and maintenance fee cost association.

The Committee accepted the report as presented.

#### 7. Ridership Report as of December 31<sup>st</sup>, 2022

Ms. Rasmussen presented the December 2022 ridership reports. Total ridership for the month of December was 756,345 or 9,003 above budget.

Rasmussen presented the December 2022 ridership for Access. Total ridership for the month of December was 12,224 or 4,473 below budget.

The Committee accepted the report as presented.

#### 8. BRT Study Update

Mr. Reynolds (Nelson Nygard) and Mr. Mitchell (WSP) presented the Bus Rapid Transit (BRT) Study Update. The BRT update included: a review the results of the robust Step 1 stakeholder and public outreach program; review the detailed technical analysis of the corridors; identify which two corridors will advance as SORTA's first two BRT lines; and discuss next steps and schedules. Mr. Shammout and Mr. Reynolds then announced Hamilton Avenue and Reading Road were the selected BRT corridors.

The Committee accepted the report as presented.

### 9. Proposed Resolution: Approval of Adsposure Contract Amendment

Mr. Edmonson requested approval of an amended contract with Advertising Vehicles, Inc. dba Adsposure on behalf of SORTA at a cost not to exceed \$900,187. This contract amendment includes consolidation of advertising services (bus and shelter) to a single contract and purchase of electronic information kiosks for installation.

The Committee accepted the report as presented.

#### 10. Proposal Resolution: Approval of University of Cincinnati Intergovernmental Agreement

Mr. Edmonson requested approval of a six (6) year contract with University of Cincinnati College of Design, Art, Architecture, and Planning, School of Planning ("UC/DAAP") on behalf of SORTA at a cost not to exceed \$602,340 for ongoing bus stop evaluation and design support and customer engagement activities.

The Committee agreed to recommend the resolution to the full Board for approval on the consent agenda.

### 11. Proposal Resolution: Approval of Contract with Verizon Wireless for Wi-Fi Services

Mr. Edmonson requested approval of a two (2) year contract with Verizon Wireless on behalf of SORTA at a cost not to exceed \$672,800 for the provision of wi-fi services on all Metro revenue vehicles.

The Committee agreed to recommend the resolution to the full Board for approval on the consent agenda.

### 12. <u>Proposal Resolution: Approval of Contract for A&E Services for Perimeter Control</u> <u>Renovation/Replacement</u>

Mr. Edmonson requested approval of a one (1) year contract with Dynotec, Inc. for an amount not to exceed \$288,244 for the provision of A&E services for the renovation and replacement of the perimeter control access for the Queensgate garage.

The Committee agreed to recommend the resolution to the full Board for approval on the consent agenda.

### 13. <u>Proposed Resolution: Approval of Contract for A&E Services Task Order for Facilities</u> <u>Improvement Projects</u>

Mr. Edmonson requested approval of a two (2) year contract with Elevar Design Group, Inc. for an amount not to exceed \$1,638,000 for the provision of A&E services a series of construction projects related to facilities improvements, upgrades, and renovations

The Committee agreed to recommend the resolution to the full Board for approval as a discussion item on the agenda.

### 14. Proposed Resolution: Approval of Contract for Cleaning Services at Government Square

Mr. Edmonson requested approval of a five (5) contract with Cincinnati Center City Development Corporation ("3CDC") on behalf of SORTA at a cost not to exceed \$1,135,527 for the provision of cleaning services at Government Square.

The Committee agreed to recommend the resolution to the full Board for approval on the consent agenda.

### 15. New Business

The next regular meeting of the Planning and Operations Committee has been scheduled for **Tuesday, February 21<sup>st</sup>, 2023, at 9:30 A.M**.

### 16. Adjournment

The meeting adjourned at 11:45 A.M.

## PLANNING & OPERATIONS: GOOD NEWS February 21, 2023

2001

www.go-metro.com

CINCINNATI

\*METRO





## **December Silver Award Recipients**





Access/BH Maintenance Employee of the Month **Chris Siener** 



Leadership Employee of the Month **Terri Andrews** 



Queensgate Maintenance Employee of the Month **Dave Olding** 



## **December Silver Award Recipients**









Access/BH Operator of the Month **Michael Johnson** 

Administrative & Support Employee of the Month **Terri Barnett**  Queensgate Employee of the Month **Amber Jennings** 

## Happy Retirement to the Browns



Farewell and all the best to husband and wife Operations duo, Eunice & Reggie Brown!

Eunice began her career 36 years ago and has served in many roles throughout Metro, retiring as Senior Division Manager at our Queensgate garage.

Reggie also began his career 36 years ago as a bus operator and is a past recipient of the prestigious national "Two Million Miles" Award for driving at least 30 years without a preventable accident.

Their service, spirit and smiling faces will be missed!



### **Welcome to Metro, James**





James Hubbard has joined Metro as our new Director of Labor Relations. He brings more than 15 years of experience in labor relations, including 10 years managing labor relations for the Cincinnati Metropolitan Housing Authority. Also, as a practicing attorney, he brings years of experience in collective bargaining negotiations, labor arbitration, risk management and more.

He received his Juris Doctor from the Salmon P. Chase College of Law.

## **Emails for All Employees!**





All Metro employees now have an organizational email address, as well as access to several Microsoft 365 Suite tools, including Word, Excel and Powerpoint.

This feature is part of our ongoing efforts to improve company culture around ease of access to information and communication tools.



## **BRT Community Workshops**



Metro will be hosting a series of workshops to gather public input on the new Bus Rapid Transit Service as part of the Step II outreach.

The sessions will focus on gathering feedback on station locations and features, connections and other transit-oriented development opportunities along Reading Rd. and

Hamilton Ave. Register online for workshops at MetroBRTStudy.com.



- Feb. 21: College Hill Rec Center, 5545 Belmont Ave.
- Feb. 22: The Factory, 1546 Knowlton St.
- Feb. 23: Corryville Rec Center. 2823 Eden Ave.
- Feb. 27: Comm. Action Agency, 1740 Langdon Farm

## **Ohio Loves Transit Week Feb. 5-11**





Thank you, Ohio for showing your love for transit!

During Ohio Loves Transit Week, systems across Ohio showcased how investing in transit benefits everyone. Join us and make a pledge to ride during Ohio Loves Transit Week!

#OhioLovesTransit

## **State Rep. Baker Visits Metro**

...





Completely impressed by the great work of @cincinnatimetro leading the way in public transport. Thanks for the tour!

Brandy Jones @mrsbrandyjones · Jan 20 Thank you Ohio Representative @voterachelbaker for touring @cincinnatimetro facilities today and learning more the importance of investing in public transit in Southwest Ohio. Plus, we got to pose with one of our newest buses that will be on the road soon!



9:06 PM · Jan 21, 2023 from Cincinnati, OH · 447 Views

Newly elected State Representative Rachel Baker stopped by recently to learn more about Metro and took a tour of the Queensgate Operations and Maintenance Facility.

Thank you, Rep. Baker, for your recognition of the significant role Metro plays in moving our community.

## ...and That's the News!



### Welcome to our newest class of Operators!



# **Rebrand Research**

## FEBRUARY 2023





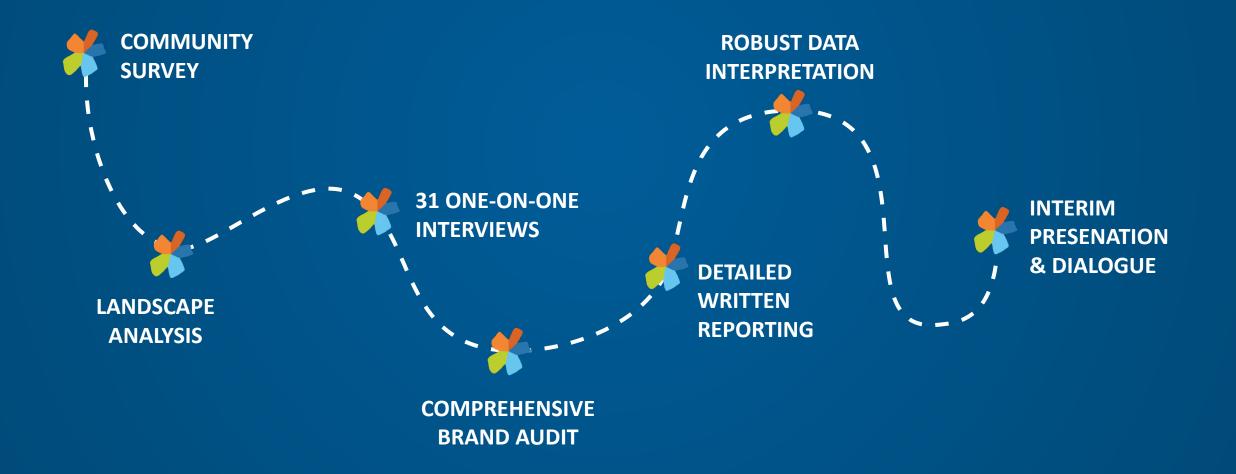
Women-owned and disability-owned small business in Lansing, Michigan

Deep knowledge of public sector marketing

Successful work with public agencies in Ohio and public transit authorities in Michigan

## **Research Project Overview**

October 2022-February 2023



# **Interview Findings**

## Values

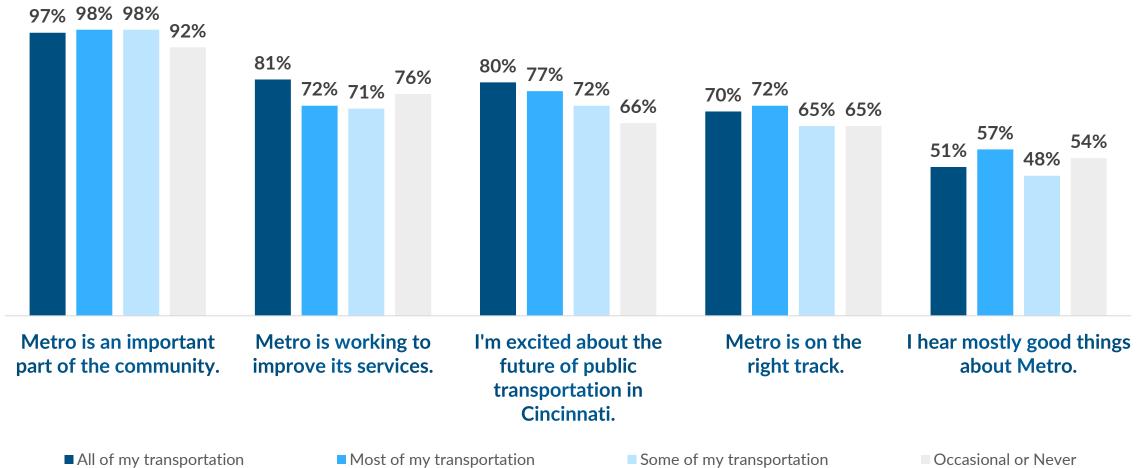
- Today: Professional, Steady, Inclusive
- Tomorrow: Trusted, Modern, Accomplished

## Confidence, Despite Challenges

- Economic Driver
- Schools Decision
- Safety and Reliability



# **Community Survey Insights**



(n=171-173)

 Most of my transportation (n=126-129) Some of my transportation (n=119-123)

Occasional or Never (n=182-193)

## **Metro's Brand Goals**

Increase Trust

 Reliability
 Consistency



Increase Ridership

 Shift culture
 Promote products

Demonstrate Value(s)

 Economic, Environmental
 Trusted and Modern



# Recommendations

# **A Brand Refresh**

- Organizes your brand for clarity, increases trust
- Demonstrates your commitment to a modernized Metro
- Uses strategic messaging to build on community excitement about the future of public transit in Hamilton County



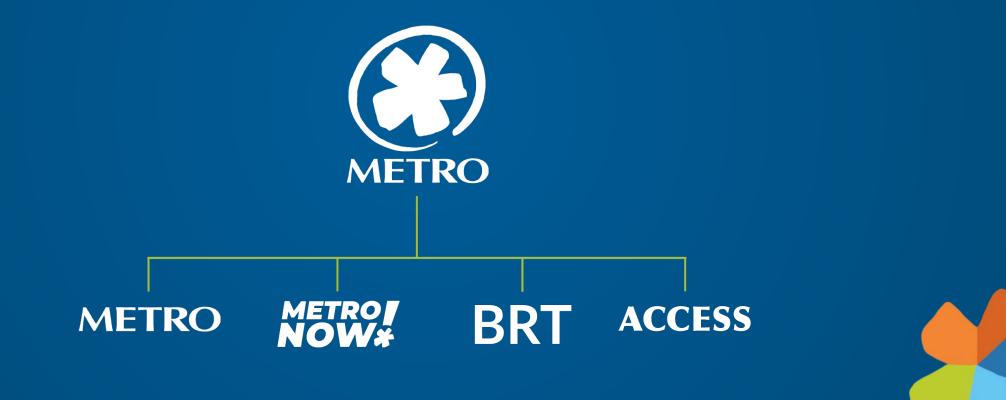
# Why a Refresh, Not a Rebrand?

- Metro is exceptionally valued by your community. There is not enough evidence to support a name change.
- Updates reflect a true evolution of your values and changes to your products and services.
- A full-scale rebrand could be perceived as extravagant or reflecting a desire to fundamentally break with the past.



## Keep Metro, Remove SORTA

Consolidate your brand to improve clarity and trust



# **Update and Iterate Your Logo**

Refresh your logo with an eye toward the future



# Adopt a Tagline

Add a stable message to your brand that is designed to deliver on your goals and values.



"Moving forward together"



"How life moves"



"Safe. Clean. Accessible."



# **Rollout and Timing**

### **Expect a Transition Period**

- No need to rush to unveil a new logo
- Public engagement to ensure a positive reception
- Anticipate an unveiling toward the end of 2023
- Take this time to message to the public about the reasons for your refreshed brand, mitigate risk and involve stakeholders









## **Introduction to Access**



- Access is Metro's shared-ride, public transportation that provides service to eligible customers in our community.
- Under the ADA, Metro fixed route should be the primary means of public transportation for everyone, including people with disabilities.
- Access serves people with disabilities who are unable to ride Metro fixed route buses for all of their trips. Eligibility for Access is determined by:
  - The customers inability to independently board, ride or exit a fixed route bus due to their disability, or
  - The customers impairment related conditions that prevent them from traveling to/from bus stops, or
  - The customer is unable to complete their trip(s) on a fixed route bus due to a combination of their disability and the structural environment.

## **Origin-to-Destination Transportation**

**Origin-to-Destination** is how transit providers ensure eligible passengers can use paratransit service to get from their point of origin to their point of destination. Sometimes this includes offering **Door-to Door** service.

Access offers **Door-to-Door** service to customers who request this assistance.

**Door-to-Door** service can be requested:

- During their customer eligibility assessment
- When scheduling their transportation reservations
- At the time of pick up or drop off
- At any time by calling us





## **The ADA Requirements**



- Under the US Department of Transportation (DOT) Americans with Disabilities Act (ADA), complementary paratransit service for ADA paratransit eligible individuals must be "origin-todestination" service.
- The ADA uses the terminology of "origin-to-destination" deliberately to get away from identifying the service as "curb-to-curb" <u>or</u> "door-to-door".
- It is reasonable to think that service *for some individuals or locations* might be better if it is door-to-door, while curb-to-curb might be better in other instances.
- Individuals requiring additional assistance can travel with a Personal Care Attendant (PCA). A PCA is a person who is designated to assist someone with their living skills, including travel. PCAs ride free on Access when accompanying eligible passengers.

## **Exceptions to Door-to-Door Service**



- Drivers should not leave passengers who pose a higher risk than the customer being assisted. Many of our passengers have intellectual disabilities or other conditions in which observation is vital.
- Vehicles that are out of sight increases vulnerability as the bus continues to run in order to maintain contact with dispatch and power the on-board surveillance system (e.g., passengers wandering from the bus, passenger injury, theft of vehicle, etc.).
- Drivers do not have to provide services that exceed "door-to-door" service (e.g., going beyond the doorway of a building to assist a passenger).
- Drivers must not take actions that would clearly be unsafe.

## **Potential Concerns with Door-to-Door Service**



When offering **Door-to-Door** service, transit providers, assume additional liabilities such as:

- While Access is public transportation, there is still an expectation that supervision and a level of custody is maintained
- Risk of injury to customer and/or driver (slips, trips, falls in inclement weather or steps and sidewalks in disrepair).
- Inability to provide one-on-one assistance for multiple people on group trips such as day
  programs and activity centers.
- Some customers do not want assistance as they want to preserve their independence.

## **Operational Impacts with Door-to-Door Service**



At the customer's request, providing **Door-to-Door** assistance from the vehicle will require additional time, so we ask that customers give advance notice (at their assessment or while making reservations) whenever possible.

In addition to previously stated issues, we can expect

- Delays in passenger pick ups
- Lengthier trips for customers
- Additional hours of service
- The need for additional drivers, mechanics, vehicles and supportive staff
- Increase in administrative costs, parts, and supplies



## Agenda



- 2023 Context
- Overview of Strategic Plan Framework
- Approach
- Learnings
- KPI Goals
- Initiatives: Service Quality & Ridership
- Next Steps & Actions

## 2023 Context



- Metro is in a GROWTH mode
  - Issue 7
  - Reinventing Metro Plan
- Meanwhile, Post-Covid Challenges Remain
  - Many agencies have cut service
  - Labor-based services compete for staff
- Impacts Service Quality / Reliability / Ridership
- Negative Pressure on Long-Term Projections
- Low-hanging Fruit Has Been Harvested

# U.S. employers added 517,000 jobs last month. It's a surprisingly strong number

February 3, 2023 · 8:40 AM ET

01 038% S&P 500 4136.48 1.04% Nasdaq 12006.95 1.59% US.10Yr 0/32 3.524% Crude Oil 73.23 0. WSJ ECONOMY | U.S. ECONOMY Unemployment Falls to 3.4%, Lowest in 53 Years, Jobs Report Shows U.S. added 517,000 jobs in January, snapping five-month string of slowing employment growth

MONEYWATCH >

CVS, Walmart and Walgreens to reduce pharmacy hours as staffing challenges persist

## **2023 Strategic Plan Overview**



### **Service Quality & Ridership**

- Critical need to improve service reliability; retain/grow ridership
- Elevate the importance of service quality within the entire organization
- Foundation of future investment and success

### **Transit Service & Infrastructure Improvements (RIM)**

• Continue forward with RIM, update project details and timing (Phase III, BRT, TC's, etc.)

### **Organizational Effectiveness & Culture**

- Improve HOW we work
- Continue evolution into a world-class organization and system

### Approach

#### Data

А	В	С	D	Е	F	G	н	1 I -		J	K	L	M	N	0
DateValue	TrapDate	r_month	TotalOps	active	acc_sick	workcomp	noclaim	fmla	si	ick28hr			Row Labels 💌	Average of TotalOps	Average of active
1/1/2021	20210101	202101	487	483	0	4	0		0	0			202101	488.1290323	483.7096774
1/2/2021	20210102	202101	487	483	0	4	0		0	0			202102	488.75	483.5357143
1/3/2021	20210103	202101	487	483	0	4	0		0	0			202103	482.9677419	478.6451613
1/4/2021	20210104	202101	487	483	0	4	0		0	0			202104	480.3	476.0333333
1/5/2021	20210105	202101	487	483	0	4	0		0	0			202105	473.7096774	471.7741935
1/6/2021	20210106	202101	487	483	0	4	0		0	0			202106	473.9333333	470.4
1/7/2021	20210107	202101	487	483	0	4	0		0	0			202107	469.5806452	461.9677419
1/8/2021	20210108	202101	487	483	0	4	0		0	0			202108	463.2580645	454.4193548
1/9/2021	20210109	202101	487	483	0	4	0		0	0			202109	468.5333333	460.8333333
1/10/2021	20210110	202101	486	482	0	4	0		0	0			202110	476.2258065	469.2903226
1/11/2021	20210111	202101	487	483	0	4	0		0	0			202111	483.5666667	477.8666667
1/12/2021	20210112	202101	487	483	0	4	0		0	0			202112	479.7741935	473.1612903
1/13/2021	20210113	202101	487	483	0	4	0		0	0			202201	476.9354839	472.3548387
1/14/2021	20210114	202101	487	483	0	4	0		0	0			202202	472.1785714	468.2857143
1/15/2021	20210115	202101	487	483	0	4	0		0	0			202203	469.8064516	466.8064516
1/16/2021	20210116	202101	487	483	0	4	0		0	0			202204	469.7666667	464.2333333
1/17/2021	20210117	202101	488	484	0	4	0		0	0			202205	472.2903226	465.0645161
1/18/2021	20210118	202101	488	484	0	4	0		0	0			202206	473.4333333	464.5333333
1/19/2021	20210119	202101	488	483	0	4	0		1	0			202207	474.9677419	467.3870968
1/20/2021	20210120	202101	488	483	0	4	0		1	0			202208	473.5806452	468.6774194
1/21/2021	20210121	202101	489	484	0	4	0		1	0			202209	474.7	471.3666667
1/22/2021	20210122	202101	490	485	0	4	0		1	0			202210	479.6451613	475.3870968
1/23/2021	20210123	202101	490	485	0	4	0		1	0			202211	483.2666667	476.8333333
1/24/2021	20210124	202101	490	485	0	4	0		1	0			202212	492.0967742	485.0967742
1/25/2021	20210125	202101	490	485	0	4	0		1	0			Grand Total	476.7027397	471.1232877



2/9/2023

#### Initiatives

METDO	With the passage of Issue 7 in 2020, Hamilton County voters approved a sales tax levy of 0.8 percent and a new funding source for Metro. With improved funding, Metro is bringing to life its <b>Reinventing</b> <b>Metro</b> plan, offering the Greater Cincinnair region bold, new transit innovations that will help grow the regional economy and better connect our community to jobs, education, health care and
	entertainment.

#### Level-One Implementation Tracking of Projects and Initiatives

#### Service Quality & Ridership

Missed Trips and Interruptions	Dept	Staff Lead	Staff Support	Date
Address clerk and vault puller attendance	Ops	Bailey	Mgrs.	complete
Suspend use of operators in sub roles (dispatch, vault, etc.)	Ops	Bailey	Sr. Mgrs.	2/28/2023
Ops supervisor performance monitoring of each "focus group"	Ops	Bailey	Sr. Mgrs.	3/31/2023
Post daily KPI's at garages	Ops	Div Mgrs	Miesle	2/28/2023
Missed trip working group	Ops	Bailey	Div. Mgrs.	Underway
> initiatives to result from group determined by 2/28/2023				
Ops KPI committee, regular report of data/trends to senior staff	Ops	Bailey	Jones	3/30/2023
Review of repeat work order and QA checks	Maint	Holtman	Woulms	2/9/2023
On-board QR code for operator to report bus defect	Maint	Woulms	Beiting	3/31/2023
Improve weekend maintenance coverage (2023 work pick)	Maint	Vilvens	Stidham	6/1/2023
Workforce	maine	Viters	Stantin	0/1/1013
Increase capacity of leave admin/oversight function	HR	Hairston	Hickman	4/30/2023
Implement Exit / Stay Interviews, share findings	HR	Hairston	Byrd	3/31/2023
Operator Rescuitment Marketing	ExtAll	Etianne	LUD.	Occasion

Increase capacity of leave admin/oversight function	HR	Hairston	Hickman	4/30/2023
Implement Exit / Stay Interviews, share findings	HR	Hairston	Byrd	3/31/2023
Operator Recruitment Marketing	ExtAff	Etienne	HR	Ongoing
Financial Wellness module in operator training program	HR	Hickman	Cole	2/28/2023
Better vending, healthy food in club rooms	Ops	Mook	Cantor	6/30/2023
Club room renovations	Ops	Mook	Williams	12/31/2023

#### Ridership

ExtAff	Rasmussen	ExtAff	Ongoing
ExtAff	Rasmussen	ExtAff	Ongoing
ExtAff	Etienne	ExtAff	Ongoing
Ops	Bailey	Smith	2/28/2023
ExtAff	Jones	Etienne	Per Plan
ExtAff	Jones	ExtAff	Ongoing
ExtAff	Etienne	ExtAff	Ongoing
	ExtAff Ops ExtAff ExtAff	ExtAff         Rasmussen           ExtAff         Etienne           Ops         Balley           ExtAff         Jones           ExtAff         Jones	ExtAff         Rasmussen         ExtAff           ExtAff         Etiene         ExtAff           Ops         Balley         Smith           ExtAff         Jones         Etiene

#### OTP, Safety, Cleanliness

Weekly meetings with operators over 3% early	Ops	S Smith	Mgrs.	3/31/2023
Supervisory focus on routes with highest % late operation	Ops	S Smith	Mgrs/Sups	2/28/2023
On-Board QR code for customer feedback	Access	Calhoun	Beiting	3/31/2023
Address timepoint locations with early operation 10%+	Ops	S Smith	IT/Ping	2/28/2023
Improve data reliability – audit geocodes	Ops	S Smith	IT/Ping	6/30/2023
Monthly SIP and Joint Safety meetings	Ops	Gaffey	Johnson	Underway
> initiatives to be determined by 3/31/2023				
Report and monitor OTP of general clean work orders	Maint	Holtman	Darnell	3/1/2023
Hire travel trainer – support Access customers on Metro	Access	Aulick	HR	3/31/2023

#### METRO 50 YEARS

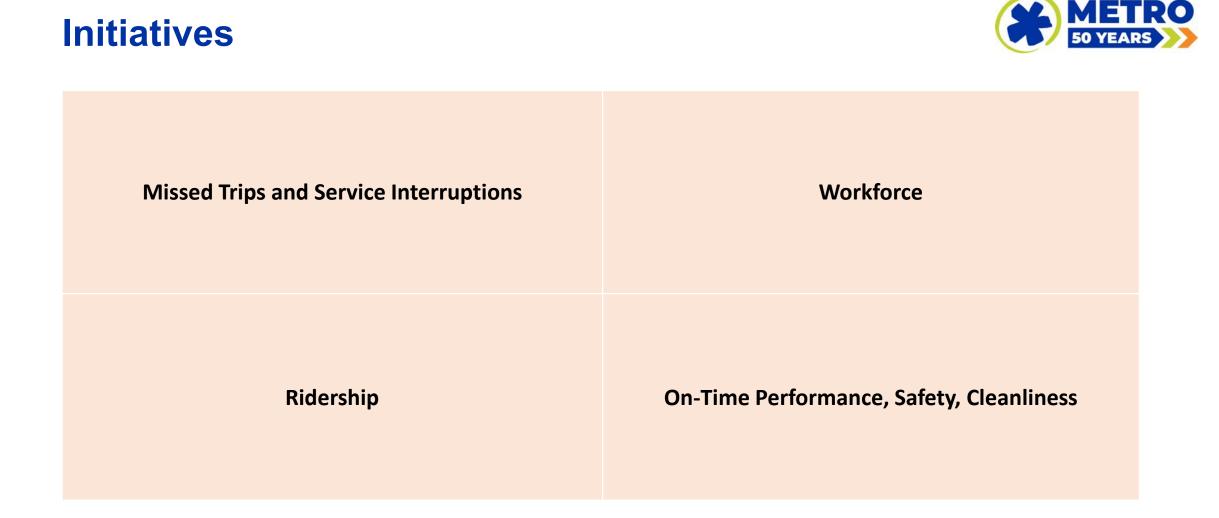
## Learnings

- Strong Alignment Around Goals
- Far Exceeding Performance of Peers
- Room To Be a More Data Driven Organization
- Opportunities to better understand the data we have
- Opportunities to gain more experience in using data/systems
  - Set goals
  - Assess root causes
  - Track performance
- This plan update is an important step in our growth
  - Create a framework
  - Grow, mature, improve

## **KPI Goals**



Metric	Baseline – 2022	Goal – end of 2023
Missed Trips (weekday avg.)	95	0
Ridership (per 2023 budget)	9,847,273	12,271,502
Total Fixed Route Operators	483	520
Operator Absenteeism	18.5%	15.0%
Operator Turnover (quarterly avg.)	17.0%	15.0%
On Time Performance	79.4%	86.5%
Miles b/w Mechanical Interruption	8,152	9,200
Preventable Accidents per 100k mi.	1.2	0.9
University Program Ridership	52,521	63,025
Business Partner Revenue	\$200,000	\$350,000



Some initiatives create immediate action; some create processes to collect and analyze our data.

## Initiatives



Missed Trips & Interruptions	Workforce
• Suspend use of operators in sub roles (dispatch, vault, etc.)	Increase capacity of leave admin/oversight function
Ops supervisor performance monitoring of "focus groups"	Implement Exit / Stay Interviews, share findings
Post daily KPI's at garages	Continue Operator Recruitment Marketing
Missed trip working group in Ops, actions to follow	Financial Wellness module in operator training program
Ops KPI committee, report of data/trends to senior staff	Better vending, healthy food in club rooms
Review of repeat work order and QA checks	Club room renovations
On-board QR code for operator to report bus defect	
Improve weekend maintenance coverage (2023 work pick)	
a da anti-anti-anti-anti-anti-anti-anti-anti-	
Ridership	OTP, Safety, Cleanliness
Ridership <ul> <li>University (UC &amp; Cincy State) Program Marketing</li> </ul>	<ul> <li>OTP, Safety, Cleanliness</li> <li>Weekly meetings with operators over 3% early</li> </ul>
University (UC & Cincy State) Program Marketing	Weekly meetings with operators over 3% early
<ul> <li>University (UC &amp; Cincy State) Program Marketing</li> <li>B2B Ridership Development Engagement</li> </ul>	<ul> <li>Weekly meetings with operators over 3% early</li> <li>Supervisory focus on routes with highest % late operation</li> </ul>
<ul> <li>University (UC &amp; Cincy State) Program Marketing</li> <li>B2B Ridership Development Engagement</li> <li>MetroNow! marketing campaign</li> </ul>	<ul> <li>Weekly meetings with operators over 3% early</li> <li>Supervisory focus on routes with highest % late operation</li> <li>On-Board QR code for customer feedback</li> </ul>
<ul> <li>University (UC &amp; Cincy State) Program Marketing</li> <li>B2B Ridership Development Engagement</li> <li>MetroNow! marketing campaign</li> <li>Repair customer alert for service interruptions</li> </ul>	<ul> <li>Weekly meetings with operators over 3% early</li> <li>Supervisory focus on routes with highest % late operation</li> <li>On-Board QR code for customer feedback</li> <li>Address timepoint locations with early operation 10%+</li> </ul>
<ul> <li>University (UC &amp; Cincy State) Program Marketing</li> <li>B2B Ridership Development Engagement</li> <li>MetroNow! marketing campaign</li> <li>Repair customer alert for service interruptions</li> <li>Targeted promotion of new service improvements</li> </ul>	<ul> <li>Weekly meetings with operators over 3% early</li> <li>Supervisory focus on routes with highest % late operation</li> <li>On-Board QR code for customer feedback</li> <li>Address timepoint locations with early operation 10%+</li> <li>Improve data reliability – audit geocodes</li> </ul>

## **Initiatives – Missed Trips & Interruptions**

- Suspend Use of Operators in Sub Roles
  - Aim: more operators available for service
- Supervisor "focus groups"
  - Aim: improved attendance and performance
  - Each supervisor receives detailed performance report of operators in their "focus group"
  - Coach for improvement, enforce policies, etc.
- Post Agency KPI's at Garages
  - **Aim**: improved attendance and performance
  - Share agency goals
  - Team effort that benefits our community





## **Initiatives – Workforce**

METRO 50 YEARS

- Increase Capacity of Leave Oversight
  - Aim: improve attendance
  - Increase FMLA resources to ensure compliance and adherence to Leave policies and guidelines.
  - Partner with management to improve FMLA processes and ensure employee accountability



- Implement Exit/Stay Interviews
  - Aim: improve retention
  - Secure dedicated resource for outreach to current and former employees to assess employee experience
  - Utilize exit data to develop programs to improve employee retention and engagement

## **Initiatives – Ridership**

- University Program Marketing
  - Aim: increase ridership
  - Focused concentration of potential riders
    - This school year, 60+ on-campus events
    - Metro Mondays, tailgating, tables, giveaways, etc.
    - At each school min 2x/week
- Implement 2023 Marketing Plan
  - Aim: increase ridership
  - B2B Ridership Development
  - MetroNow! launch and promotion
  - 50<sup>th</sup> Anniversary community engagement
  - Ongoing PR & social media to promote new service and initiatives







## Initiatives – OTP, Safety, Cleanliness

- Weekly meetings with operators over 3% early
  - Aim: improve OTP

### • QR Codes for More Timely Reporting

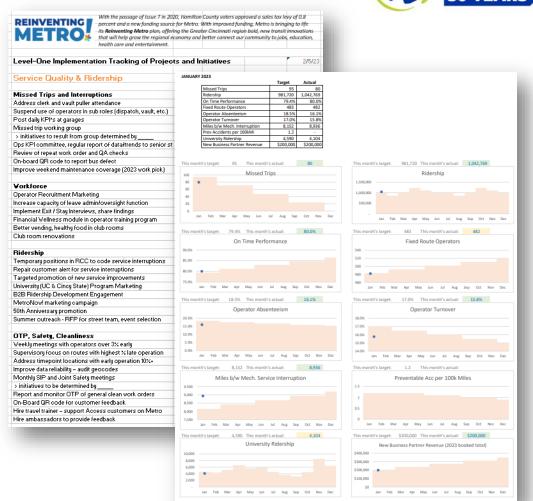
- **Aim**: improved vehicle reliability and customer satisfaction
- QR Code in operator cabin
  - easy reporting of vehicle defect
- QR Code in passenger area
  - easy/direct connect to customer service





## **Next Steps & Actions**

- Implement Defined Initiatives
- Tracked by
  - Department
  - Staff Lead
  - Implementation Date
- Continue to Develop Data & Analytical Approach in All Depts
- Report Progress to CEO / Board





## Dashboard

- Monthly Targets
- Annual Progression

80

• Monthly Actuals



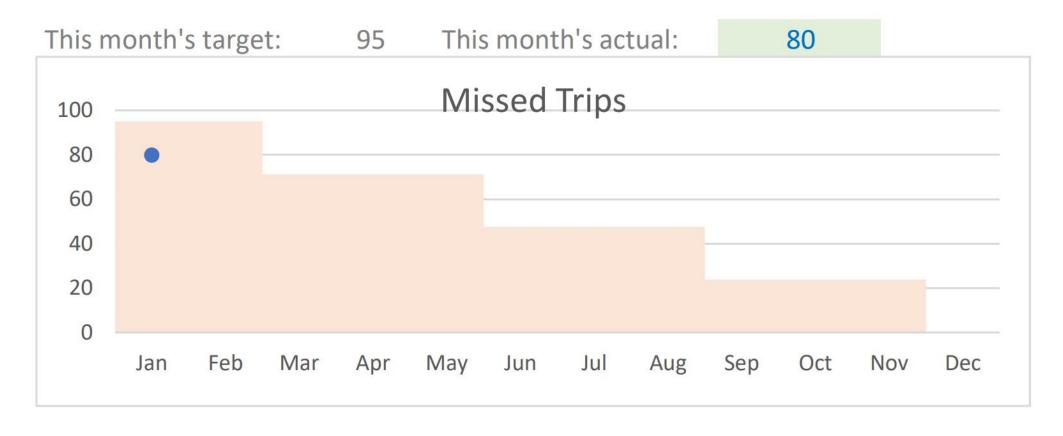
• On

Behind
 80

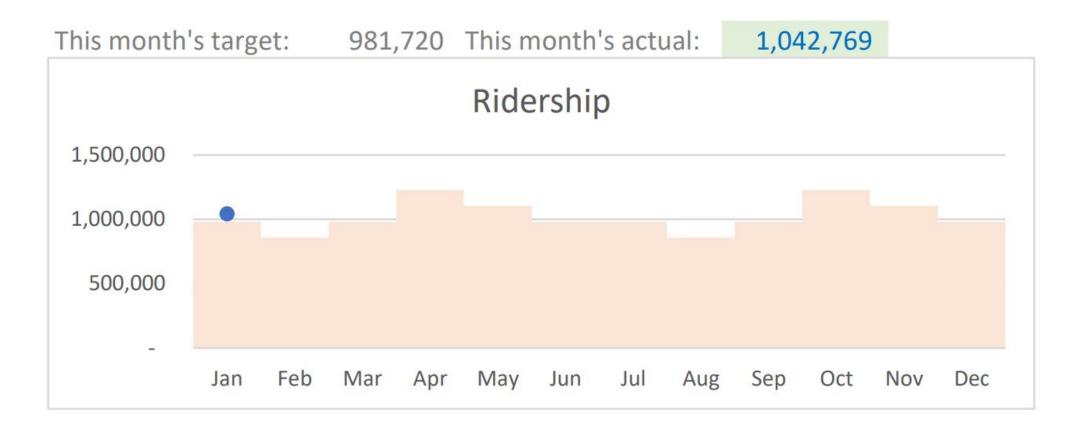




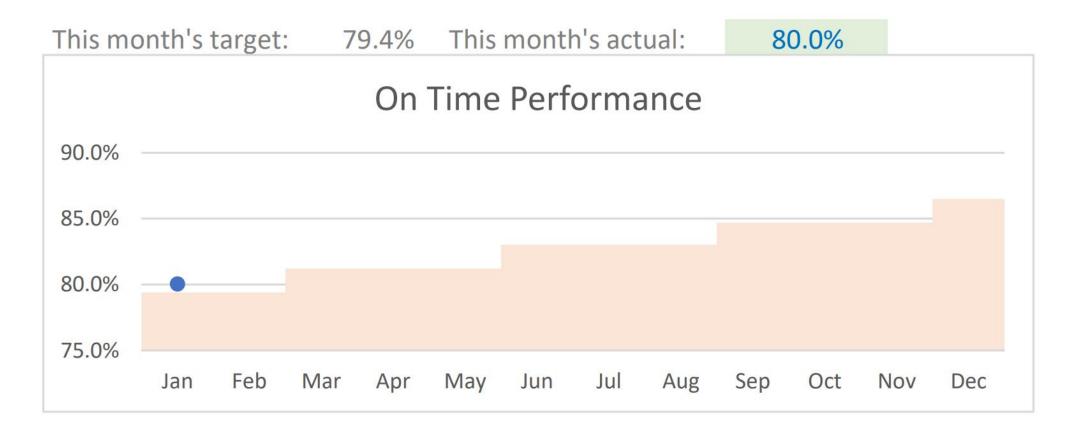




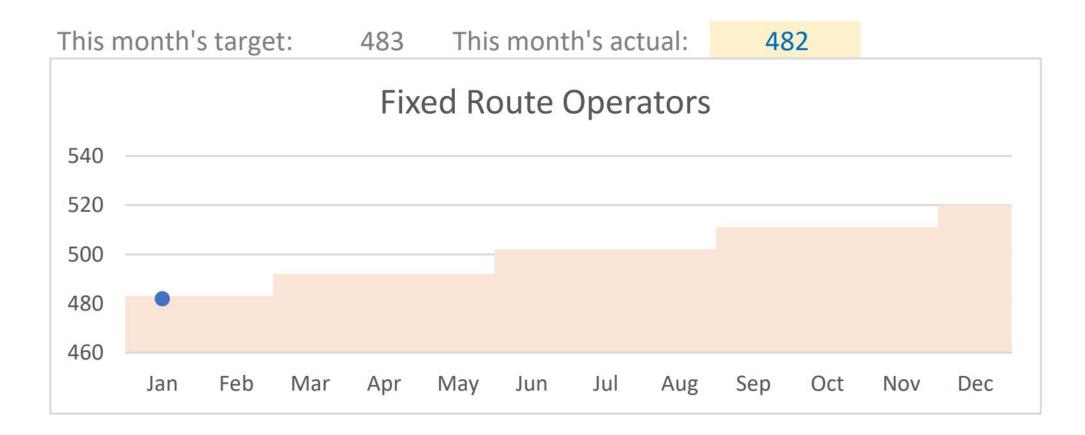




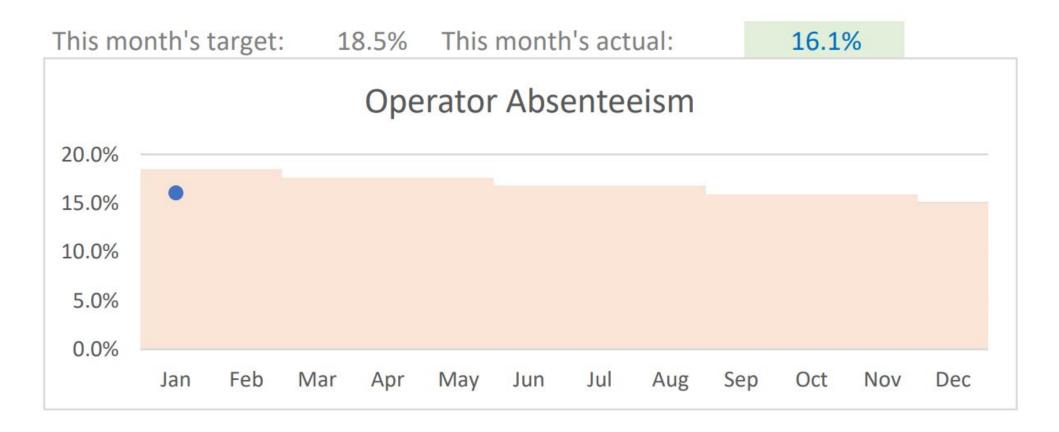




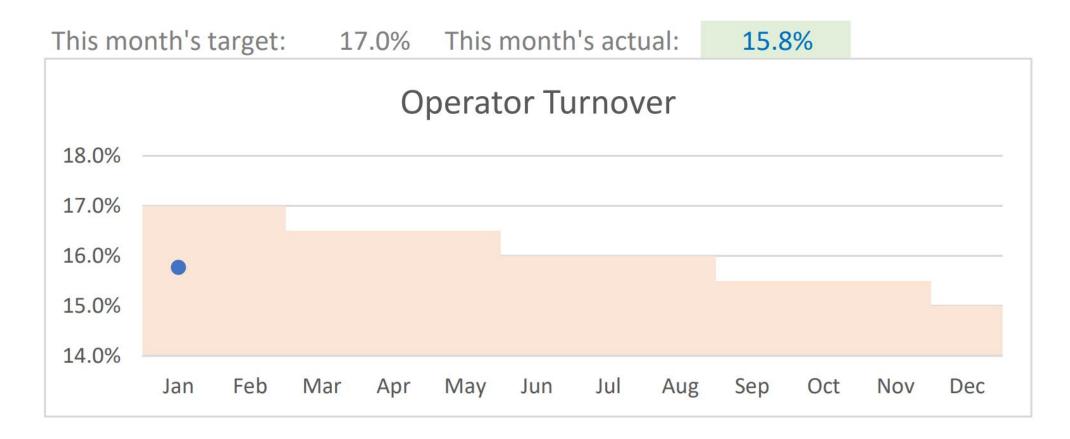




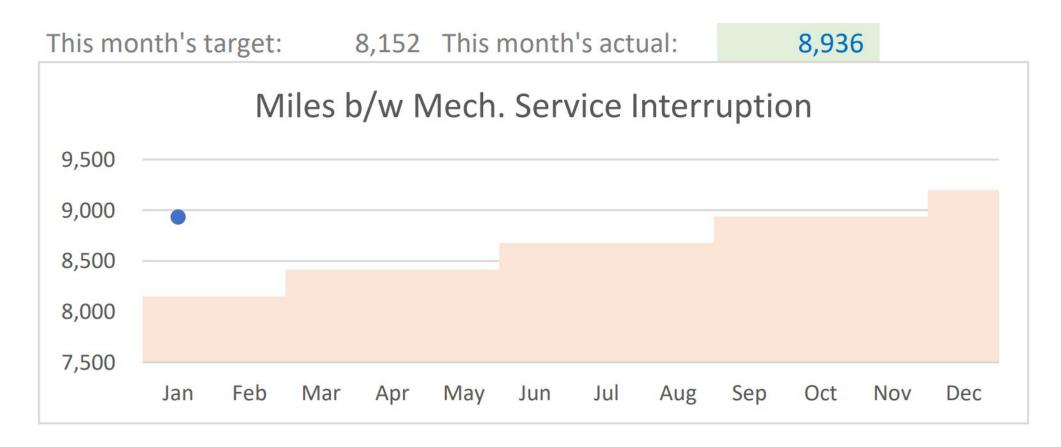




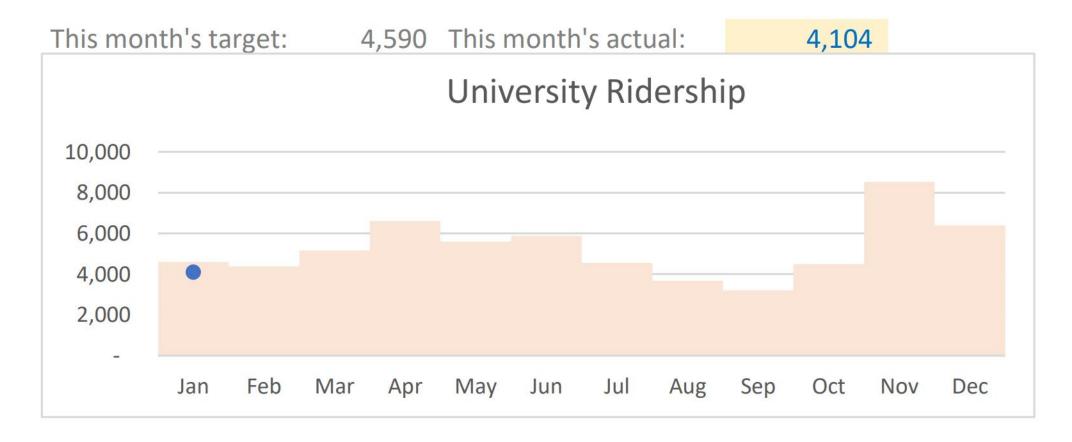














# **Questions?**



# January 2023 Ridership Report

February 21, 2023 | Matt Moorman

2001

www.go-metro.com

CINCINNATI

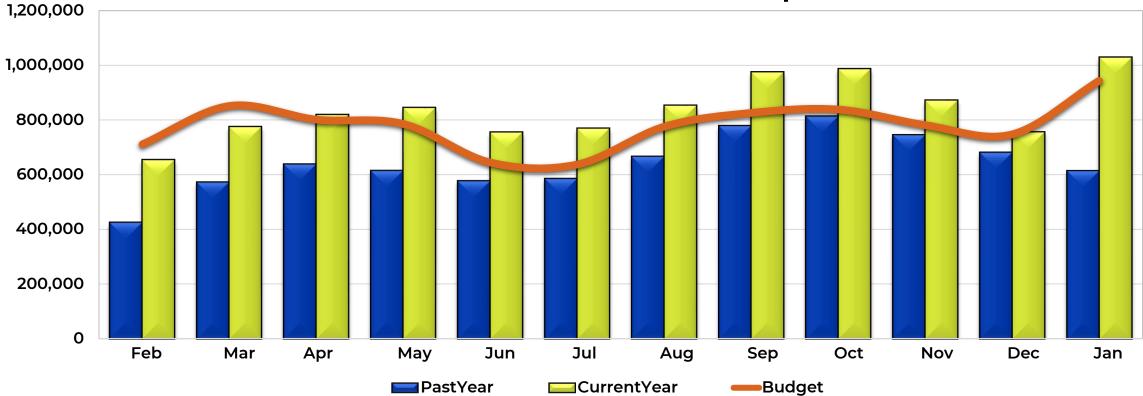
\*METRO



# **Fixed-Route Ridership**



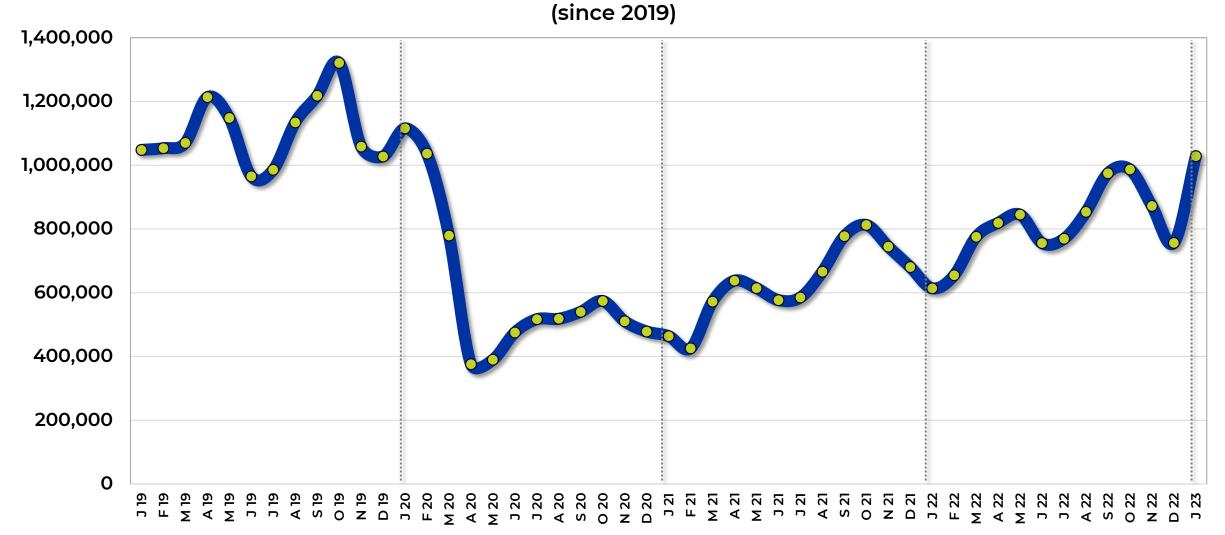
### **Total Fixed-Route Ridership**



		Jai	n-23		Jan-22			
Service	Ridership	Budget	Budget Variance	% Budget Variance	Ridership	2022 Variance	% Variance	
Local	999,440	943,181	56,259	6.0%	599,228	400,212	66.8%	
Express	29,266	26,485	2,781	10.5%	14,801	14,465	97.7%	
Totals	1,028,706	969,666	59,040	6.1%	614,029	414,677	67.5%	
Total (YTD)	1,028,706	969,666	59,040	6.1%	614,029	414,677	67.5%	



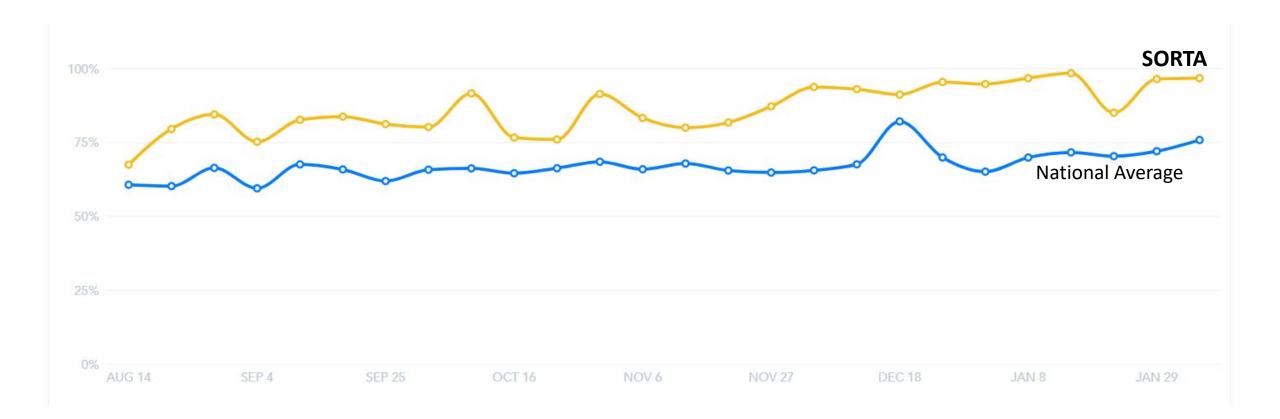
### **Total Fixed Route Ridership by Month**





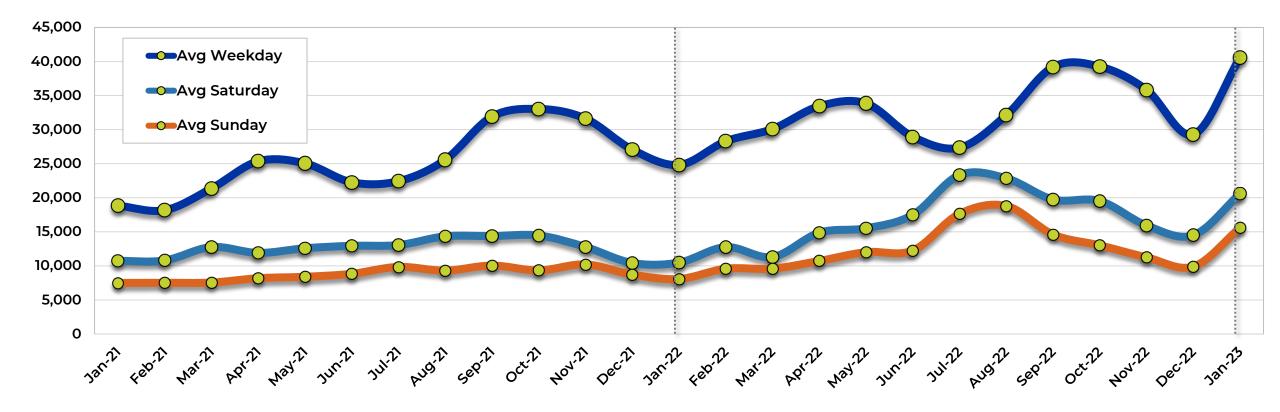
### How SORTA's Ridership Compares to the Rest of the Nation

(\*from APTA Transit App)





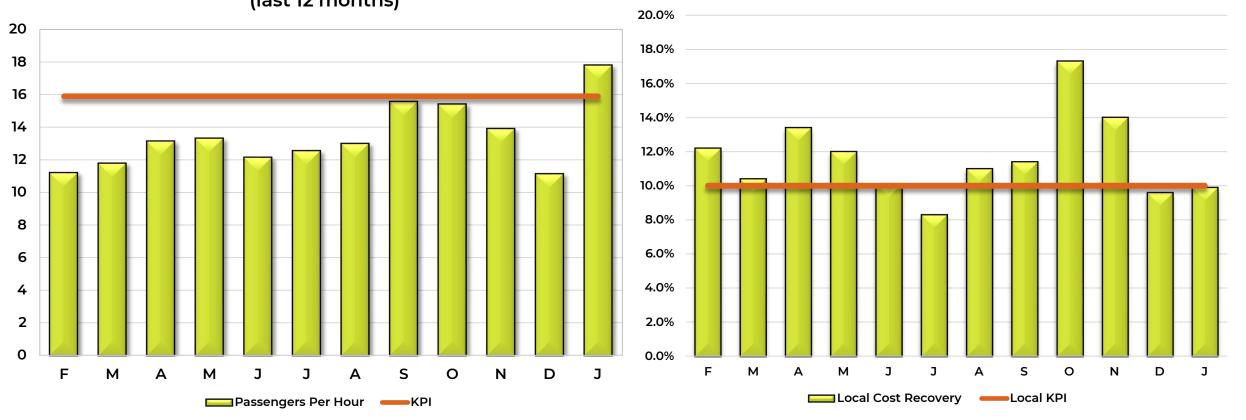
### Average Daily Ridership, (Weekday, Saturday, Sunday)—since 2021



Service	Jan 2023 Avg Daily	Jan 2023 Avg Daily Budget	Budget Variance	Jan 2022 Avg Daily	Jan 22- Jan 23 Variance
WEEKDAY	40,603	38,751	4.8%	24,819	63.6%
SATURDAY	20,598	19,141	7.6%	10,482	96.5%
SUNDAY	15,609	14,233	9.7%	8,082	93.1%



#### Local Service – Productivity (last 12 months)



Local Service	Jan 2023 Actual KPI	Jan 2023 Budget KPI	Variance
Passengers Per Hour (PPH)	17.8	15.9	1.9
Cost Recovery	9.9%	10%	-0.1%

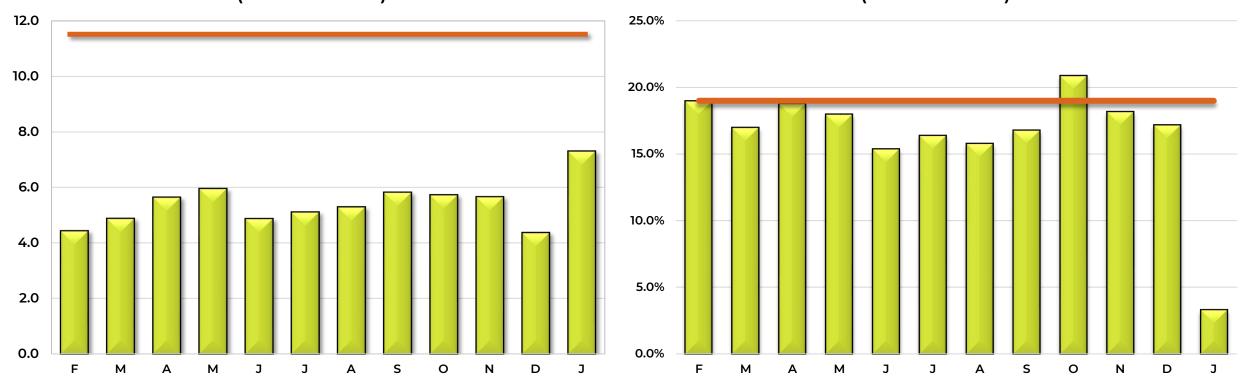
Local Service - Cost Recovery %

(last 12 months)



#### Express Service – Productivity (last 12 months)



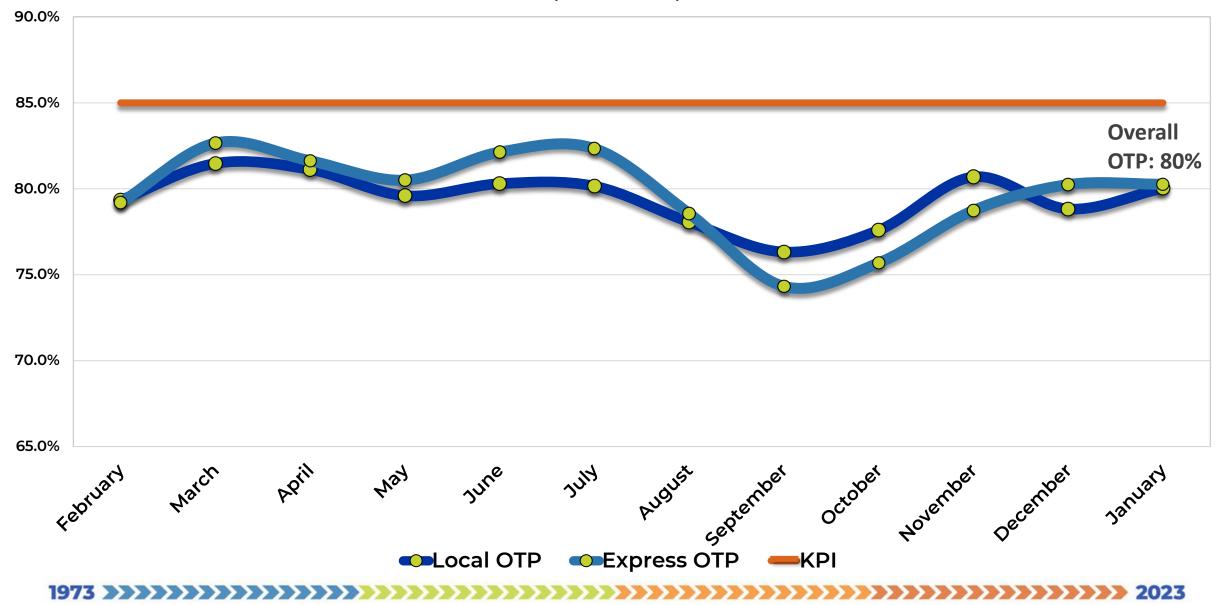


Local Service	Jan 2023 Actual KPI	Jan 2023 Budget KPI	Variance
Passengers Per Trip (PPT)	7.3	11.4	-4.1
Cost Recovery	3.3%	19.0%	-15.7%



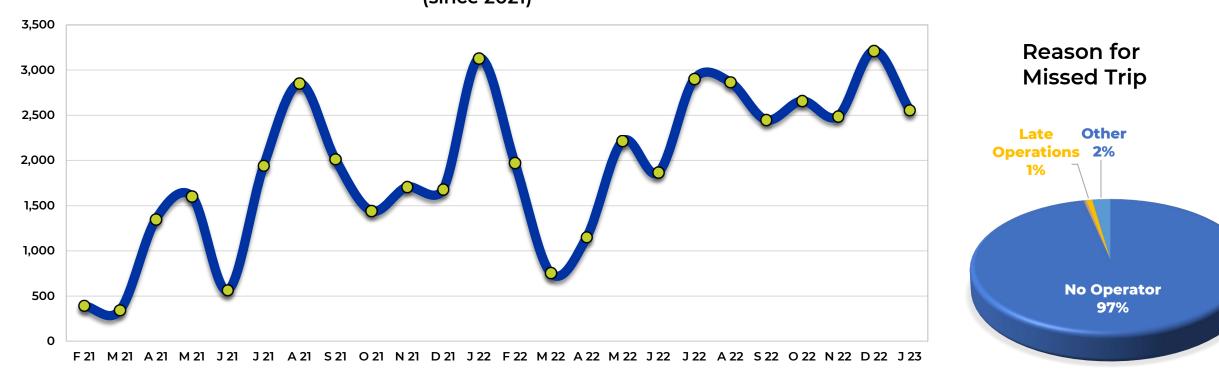
### **On Time Performance – Local and Express Service**

(last 12 months)





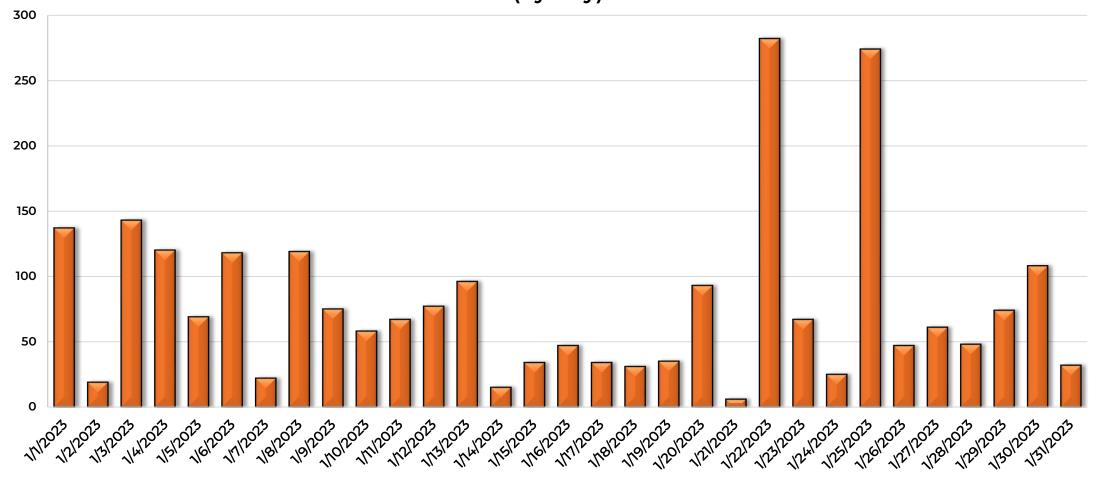
#### Fixed-Route Missed Trips by Month (since 2021)



	Actual	Total Trips	Pct. Of Trips Operated
Missed Trips	2,557	62,757	95.9%

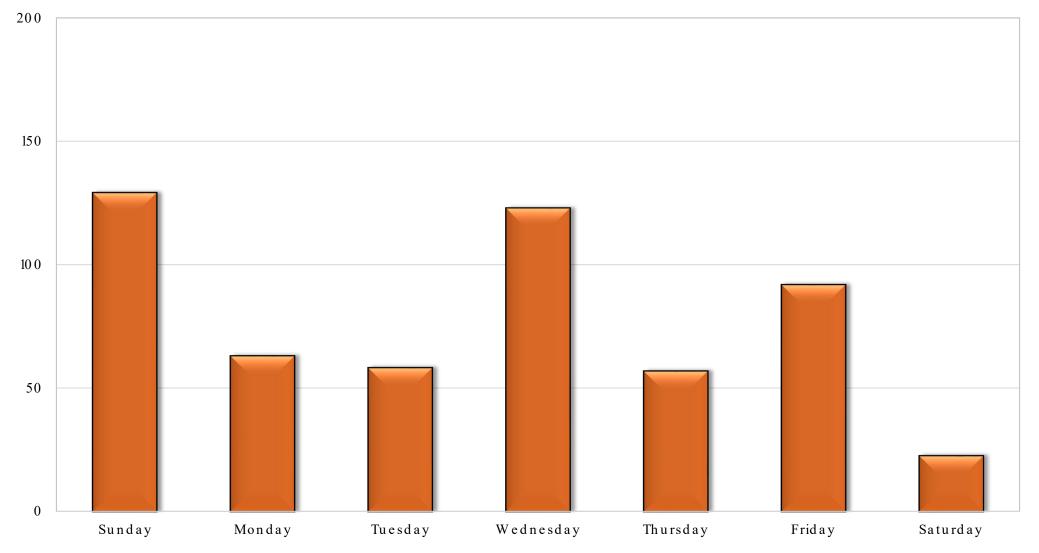


#### Missed Trips Due to No Operator (by Day)





### Average Missed Trips by Day of Week





# ACCESS Ridership



# 20,000 18,000 16,000 14,000 12,000 10,000 8,000 6,000 4,000 2,000 0 October November December February March April May July August September January June

# **Total Access Ridership**

Past Year Current Year —Budget

	Jan 2023 Ridership	Jan 2023 Budget	Budget Variance	Jan 2022 Ridership	Jan 22- Jan 23 Variance
Total	14,063	12,054	16.7%	11,682	20.4%
Weekday	12,862			10,820	18.9%
Saturday	521			444	17.3%
Sunday	680			418	62.7%
Total (Year-to-Date)	14,063	12,054	16.7%	11,682	20.4%

1973 > 2023

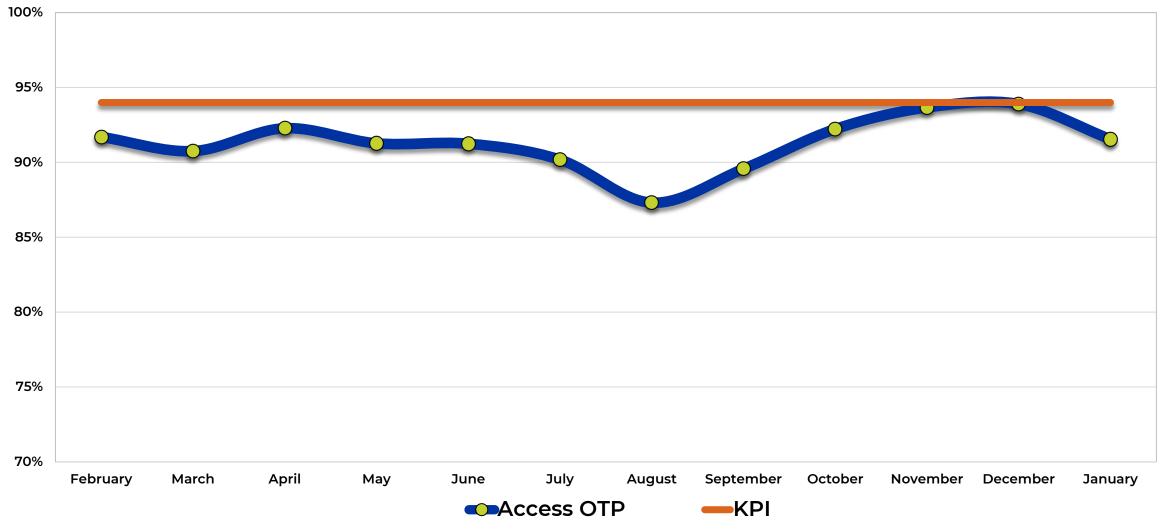


**Total Access Ridership by Month** (since 2019) 25,000 20,000 15,000 10,000 5,000 0 March - 19 Ap ril-19 May-19 J u ly- 19 April-20 May-21 June-21 July-21 June-19 May-20June-20 J u ly-20 March-21 August-21 April-22 May-22 July-22 January-23 January-19 February-19 Au g u st-19 November-19 December-19 January-20 February-20 January-21 February-21 April-21 September-21 Novem ber-21 February-22 September-19 October-19 March-20 August-20 September-20 October-20 November-20 December-20 January-22 March-22 June-22 August-22 December-22 October-22 October-2 December-2 September-22 November-2



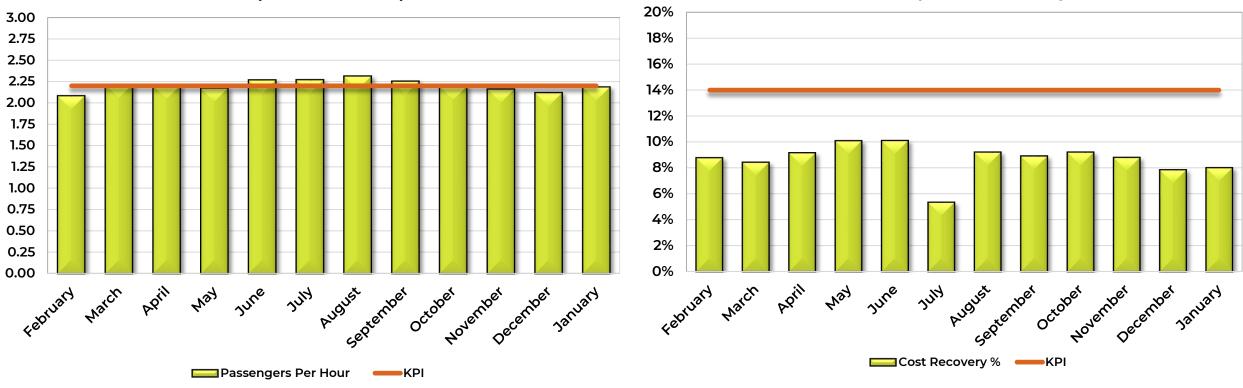
# On-Time Performance - Access

(last 12 months)



# Access Service – Productivity (last 12 months)

1973



Access Service– Cost Recovery %

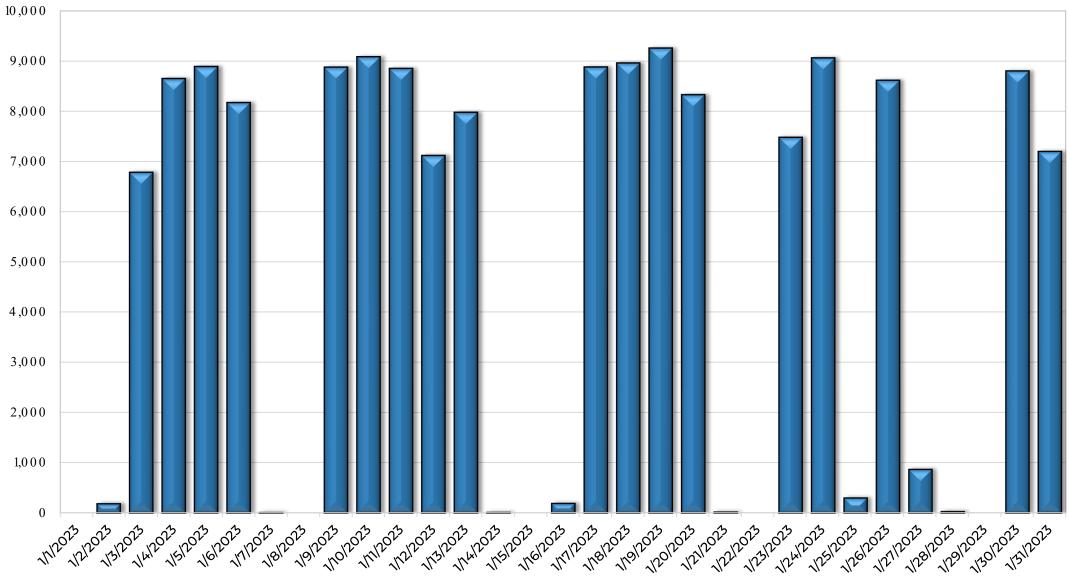
(last 12 months)

Access Service	Jan 2023 Actual	Jan 2023 KPI	Variance
Cost Per Passenger	\$53.90	\$55.00	-\$1.10
On-Time Performance	91.5%	94.0%	-2.5%
Passengers Per Hour	2.2	2.2	0
Cost Recovery	8.0%	14%	-6.0%





# **CPS Ridership**

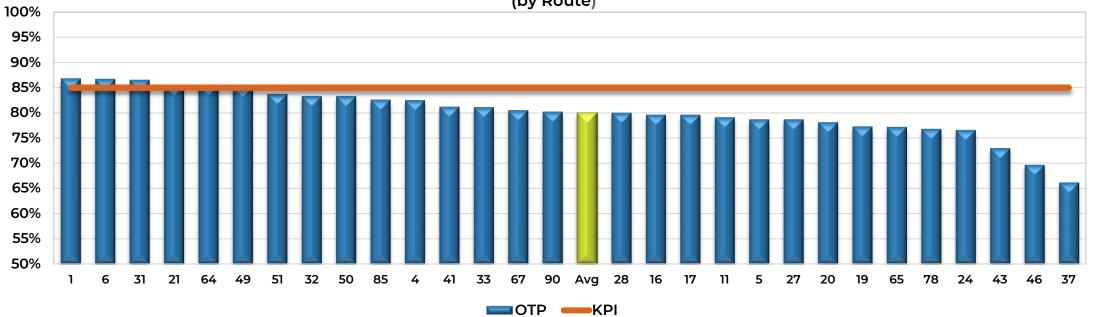


# **On-Time Performance - Local**

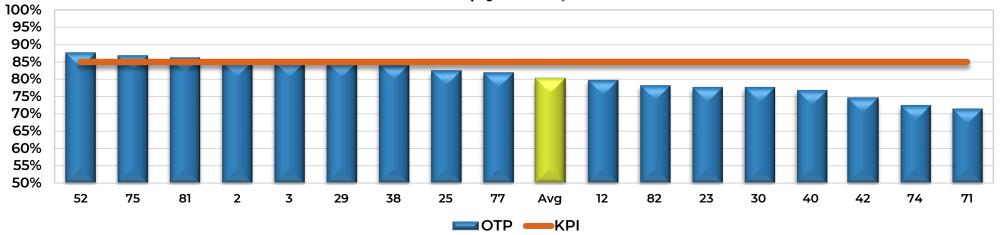
**50 YEARS** 

> 2023

(by Route)



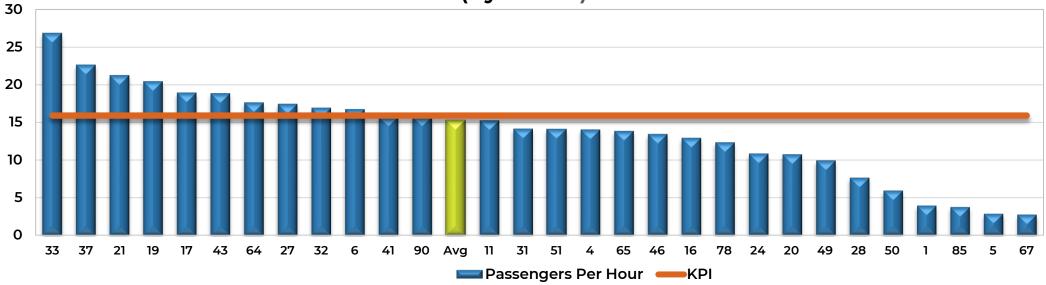
**On-Time Performance - Express** (by Route)



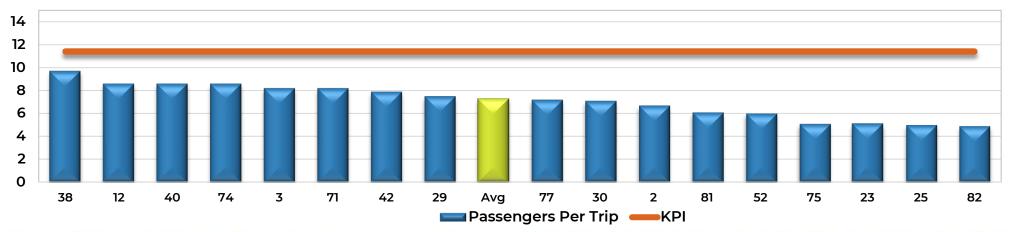
# Productivity- Local (by Route)



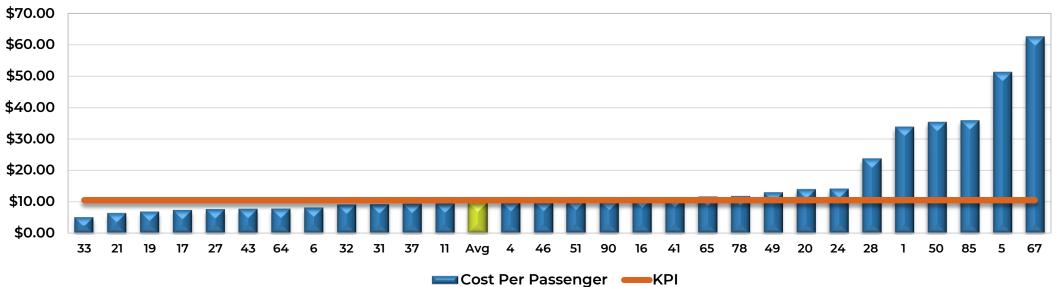
2023



Productivity- Express (by Route)



# **Cost Per Passenger - Local** (by Route)



**Cost Per Passenger - Express** (by Route)









#### BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

#### AUTHORIZATION TO SUMBIT LETTER OF INTENT TO FEDERAL TRANSIT ADMINISTRATION (FTA) AND APPROVAL OF PROJECT DEVELOPMENT FUND RESERVE FOR BRT HAMILTON AVENUE COORIDOR

#### WHEREAS:

1. The passage of Issue 7 has allowed SORTA to deliver major transit system improvements to the residents of Hamilton County promised by the Reinventing Metro Plan (RIM) which included: frequency, hours of operation, overall reliability of the system, and other capital and technology projects. To further sustainable, multimodal, and regional system efforts, SORTA has expanded the mobility options such as Bus Rapid Transit (BRT).

2. By Resolution 2022-20, the SORTA Board approved professional engineering services to study its' existing transit system, corridors, and roadways in Cincinnati, Ohio to determine the paths which are best suited for bus rapid transit (BRT) development.

3. After a year of extensive corridor analysis and public outreach and involvement, SORTA has selected two (2) corridors to receive the region's first Bus Rapid Transit (BRT) services, which were identified as Hamilton Avenue and Reading Road corridors.

4. Staff recommends the SORTA Board authorizes the submittal Letter of Intent to the Federal Transit Administration (FTA) and to approve the expenditure of \$17 million for the Project Development Funding Reserve of the Bus Rapid Transit (BRT) Hamilton Avenue Corridor.

#### THEREFORE, BE IT RESOLVED:

5. The SORTA Board hereby authorizes and directs the CEO/General Manager/Secretary-Treasurer or their designee to submit the letter of intent to the Federal Transit Administration (FTA) for the approval of entry of the Hamilton Corridor BRT into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.

6. The SORTA Board hereby authorizes and approve the CEO/General Manager/Secretary-Treasurer or their designee to set-aside \$17 million for the Bus Rapid Transit (BRT) Hamilton Avenue Corridor.



February 2023

#### ACTION ITEM- AUTHORIZATION TO SUBMIT LETTER OF INTENT TO FTA AND APPROVAL OF PROJECT DEVELOPMENT FUNDING RESERVE FOR BUS RAPID TRANSIT (HAMILTON CORRIDOR)

#### STRATEGIC PLAN GOAL / OBJECTIVE

- Strategic Planning
- Operational Excellence
- Customer Experience

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer, or their designee to submit a Letter of Intent to the Federal Transit Administration (FTA) and to approve the expenditure of \$17 million to cover the Project Development Funding Reserve of the Bus Rapid Transit (BRT) Hamilton Avenue Corridor.

#### BACKGROUND

- The Southwest Ohio Regional Transit Authority (SORTA) is seeking the Federal Transit Administration's (FTA) approval for entry of the Hamilton Corridor BRT into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.
- Following a two-year public and stakeholder engagement program, SORTA is advancing its Reinventing Metro plan, adopted by the SORTA Board of Trustees in 2019. A major component of the plan is implementation of a regional BRT Network. SORTA initiated a Bus Rapid Transit Study in early 2022 which identified the region's first two BRT corridors: the Reading Road Corridor and the Hamilton Avenue Corridor.
- The 11-mile Hamilton Avenue BRT Corridor extends from the Riverfront Transit Center at Second Street in Downtown Cincinnati to the inner ring suburbs of North College Hill and Mount Healthy. The corridor runs from Downtown to the Overthe-Rhine, Mt. Auburn, Clifton Heights-University Heights neighborhoods, and Cincinnati's Uptown district. From Uptown it proceeds northwest, serving the Cincinnati neighborhoods of Heights, Clifton, Northside, and College Hill, extending north to the cities of North College Hill and Mount Healthy.
- The purpose of the Hamilton Avenue Corridor BRT is to provide an improved travel experience through frequent and reliable service between major regional travel destinations and employment, social, and economic opportunities. Project goals include: attracting riders and increasing transit mode share, improving transit speed and reliability, providing transportation network connectivity, providing equitable access to frequent service, ensuring constructability and compatibility with the built environment, and supporting economic development.
- The Hamilton Avenue Corridor BRT is currently estimated to cost \$143,600,000 in Year of Expenditure (YOE) dollars.

#### **BUSINESS PROCESS**

• N/A

#### FINANCIAL CONSIDERATIONS

• Once FTA approves SORTA to enter into project development phase, the \$17 million will be eligible for reimbursement through federal grants.

#### LEGAL CONSIDERATIONS

• N/A

#### SUBMITTED BY:

Darryl Haley

CEO/General Manager/Secretary-Treasurer

February 22, 2023

Ms. Felicia James, Associate Administrator for Planning and Environment Federal Transit Administration 1200 New Jersey Avenue SE, East Building Washington, DC 20590

# Re: Request for Acceptance of the Southwest Ohio Regional Transit Authority's Hamilton Avenue Corridor Bus Rapid Transit (BRT) into Project Development

Dear Ms. James:

The Southwest Ohio Regional Transit Authority (SORTA) is seeking the Federal Transit Administration's (FTA) approval for entry of the **Hamilton Avenue Corridor BRT** into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.

## **Background**

SORTA provides multimodal transportation service to Hamilton County, Ohio and its 49 cities, villages, and townships including the City of Cincinnati and adjacent portions of Butler, Clermont, and Warren counties, totaling 289 square miles. Hamilton County, with a population of 831,000, is part of the Cincinnati Metropolitan Statistical Area with a population of 2.6 million. In 2020, The City of Cincinnati had a population of 309,000, an increase of 4.2% from 2010. SORTA currently operates a fleet of 309 buses on 48 Metro routes. In 2022, SORTA carried 9,679,228 passenger trips.

Following a two-year public and stakeholder engagement program, SORTA is advancing its Reinventing Metro plan, adopted by the SORTA Board of Directors in 2019. A major component of the plan is implementation of a regional BRT Network. SORTA initiated a Bus Rapid Transit Study in early 2022 which identified the region's first two BRT corridors: the **Hamilton Avenue Corridor** and the Reading Road Corridor.

In 2020, Hamilton County voters approved an 0.8 percent sales tax to expand transit service and transitrelated infrastructure improvements. The levy is expected to generate \$130 million a year, adjusted for inflation, 75 percent of which is allocated to transit operations and improvements for the next 25 years. A portion of the sales tax will be used to support the annual operational and financing expense of the BRT corridors. As a result, SORTA has secured a path forward that will accelerate the BRT project to potentially begin construction in 2026.

#### **Sponsor and Partners**

The Hamilton Avenue BRT Corridor project is sponsored by SORTA in cooperation with the City of Cincinnati, the entity that owns most of the roadways on which the Hamilton BRT corridor will operate and that will be involved in design decisions. Additional cooperative partners include Hamilton County, the Cincinnati USA Regional Chamber, and the Ohio-Kentucky Indiana Regional Council of Governments, the Metropolitan Planning Organization for the Cincinnati area.

# **Project Manager and Key Staff**

- Darryl Haley, Chief Executive Officer <u>dhaley@go-metro.com</u>
- Khaled Shammout, Chief Strategic Planning, Development & innovation Officer and BRT Study Project Manager <u>kshammout@go-metro.com</u>
- Steve Anderson, Director of Transit Development & Innovation and BRT Study Deputy Project Manager <u>sanderson@go-metro.com</u>

# **Description of the Corridor**

The 11-mile Hamilton Avenue BRT Corridor is shown in **Enclosure 1**. It extends from the Riverfront Transit Center at Second Street in Downtown Cincinnati to the inner ring suburbs of North College Hill and Mount Healthy. The corridor runs from Downtown to the Over-the-Rhine, Mt. Auburn, Clifton Heights-University Heights neighborhoods, and Cincinnati's Uptown district. From Uptown it proceeds northwest, serving the Cincinnati neighborhoods of Heights, Clifton, Northside, and College Hill, extending north to the cities of North College Hill and Mount Healthy.

The Hamilton Avenue Corridor and planned Reading Road BRT Corridor will operate along the same alignment and serve the same stations between Downtown and Uptown, the Cincinnati's region's two largest employment and activity centers, Downtown and Uptown. Several major employers are headquartered Downtown, including four Fortune 500 companies. The Uptown district is anchored by the 48,000-student University of Cincinnati and the medical center area, with 45,000 jobs and four of Cincinnati's largest employers. The portion of the corridor north of Uptown is rapidly revitalizing and the entire corridor exhibits significant redevelopment and growth potential.

The Hamilton Avenue Corridor is also heavily residential, with a total population of 148,926. The corridor is demographically diverse, with 27% of residents are identifying themselves as minority and 56% percent classified as low income. Persons aged 65 and older and with a disability each comprise 12% and 13% percent of the total population, respectively. Zero car households comprise 21% of the corridor total

## **Current Levels of Transit Service**

The primary bus route in the corridor is Route 17 Hamilton Avenue-Mt. Healthy. It is one of the highest ridership route in the Metro system, carrying an average of 4,684 weekday riders. It operates every 15 minutes during peak periods and 10-15 minutes in the off-peak. Operating on a major travel and commuter corridor, Route 17's average speed is 14.1 mph with on-time performance of 80%. Two other routes, 46 Avondale-Winton Hills and 90 Metro\*Plus, also serve the segment between Downtown and Uptown. Including activity at all stops on all routes serving a portion of the proposed alignment, 5,800 boardings occur each weekday.

## Purpose and Need

The purpose of the Hamilton Avenue Corridor BRT is to provide an improved travel experience through frequent and reliable service between major regional travel destinations and employment, social, and economic opportunities. Project goals include: attract riders and increase transit mode share, improve transit speed and reliability, provide transportation network connectivity, provide equitable access to

frequent service, ensure constructability and compatibility with the built environment, and support economic development

# **Proposed Project**

The Hamilton Avenue Corridor consists of a BRT line operating in a combination of dedicated centerrunning transit lanes, existing peak period curbside transit-only lanes, curbside Bus and Turn (aka Business Access and Transit, or BAT) lanes, and mixed traffic. Enclosure 2 shows the alignment and BRT treatments for each segment. and lane type. Dedicated bus only lanes comprise 22% of the alignment while BAT lanes comprise 54%, resulting in bus priority lanes along 76% of the corridor. It is expected that nearly all of the BRT line will be located within existing right-of-way with minimal property acquisition. Transit signal priority (TSP) will be employed, along with queue jumps, at strategic locations.

The corridor serves the Government Square and Riverfront transit centers in downtown Cincinnati. Government Square is the largest transit hub in the region system, served by 38 Metro routes with direct connections to Transit Authority of Northern Kentucky (TANK) routes, Clermont Transportation Connection (CTC) routes, and the Cincinnati Connector streetcar line. The BRT line will operate along parallel streets one block apart, primarily along BAT lanes.

In Uptown, the BRT line will operate in dedicated center running lanes on Jefferson Avenue and a portion of Dr. Martin Luther King, Jr. Drive (MLK). The corridor continues on center running lanes on MLK and Clifton Avenue (serving TriHealth Good Samaritan Hospital and Hebrew Union College), briefly operating in mixed traffic in the Clifton Business District before resuming center lane operation on Ludlow Avenue to 10,500-student Cincinnati State Technical and Community College. It will operate in mixed traffic in Northside and serve the Northside Transit Center, the second largest Metro transfer point and largest outside downtown, providing connections to six local and crosstown routes. The remainder of the alignment is on BAT lanes along Hamilton Avenue.

Hamilton Avenue BRT will feature 20 full-size stations accommodating 60-ft. articulated, zero emission buses. Stations will be in full compliance with the Americans with Disabilities Act (ADA), accommodating level boarding and providing clear and unobstructed pathways, and visual and audio messages. Stations will also include large shelters, seating, real-time information displays, lighting, bicycle parking, landscape/streetscape enhancements, and pedestrian access improvements. A park & ride facility will be at the northern terminus of the corridor.

As part of SORTA's long term vision for a regional BRT network, the Hamilton Avenue BRT corridor will be specially branded, with a unique brand name, color and graphics scheme, unified station design theme, and features that will convey the significance of the corridor-based service and associated infrastructure apart from existing local Metro service. Service frequency will be 10 minutes during the peak and 10/15 minutes during off-peak periods. Existing underlying local service will be retained with an adjustment to frequency. SORTA's existing operating and maintenance facilities will support the new BRT buses.

# **Capital Cost Estimate**

The Hamilton Avenue Corridor BRT is currently estimated to cost \$143,600,000 in Year of Expenditure (YOE) dollars. The estimate will be refined as the corridor advances through the Project Development phase. A detailed financial plan is currently in development and will be promptly shared with FTA. The plan will identify sources of state and local funding for capital and operations.

#### **Prior Studies**

The Hamilton Avenue Corridor BRT was identified in the **Reinventing Metro Service Implementation Study** (SORTA, 2019). Hamilton Avenue was initially identified as a potential BRT corridor in the report **Analysis of Potential Arterial Bus Rapid Transit Corridors in Cincinnati and Northern Kentucky** (City of Cincinnati, 2012).

## Estimated Cost of Project Development and Funding Available and Committed

Table 1 shows the estimated cost of Project Development.

Environmental	\$1,564,000
Preliminary Engineering & Design	\$8,925,000
Project Management	\$1,326,000
Design Contingency	\$5,185,000
Total	\$17,000,000

## **Table 1: Estimated Cost of Project Development**

The Project Development phase will be funded through the Issue 7 sales tax. **Enclosure 3** provides documentation of funding commitments as part of a SORTA Board Resolution.

## Project Timeline

**Enclosure 4** shows the projected timeline for completing the Hamilton Avenue Corridor BRT project. The timeline shows completion of Project Development requirements by the end of 2024 and assumes receipt of Small Starts funding in FY 2027 and FY 2028. Given its placement almost exclusively within existing public right-of-way, the project is anticipated to require a Documented Categorical Exclusion (DCE). SORTA is currently undertaking an environmental screening that will result in submittal of a class of action determination request to FTA.

Thank you for the opportunity to submit this application consideration of the project into the CIG Program. SORTA looks forward to advancing the Hamilton Avenue Corridor BRT project in full coordination with FTA. If you have any questions regarding this submission, please contact Khaled Shammout, SORTA's Chief Planning, Development & Innovation Officer, at (513) 632-7671 or by email at <u>kshammout@go-metro.com</u>.

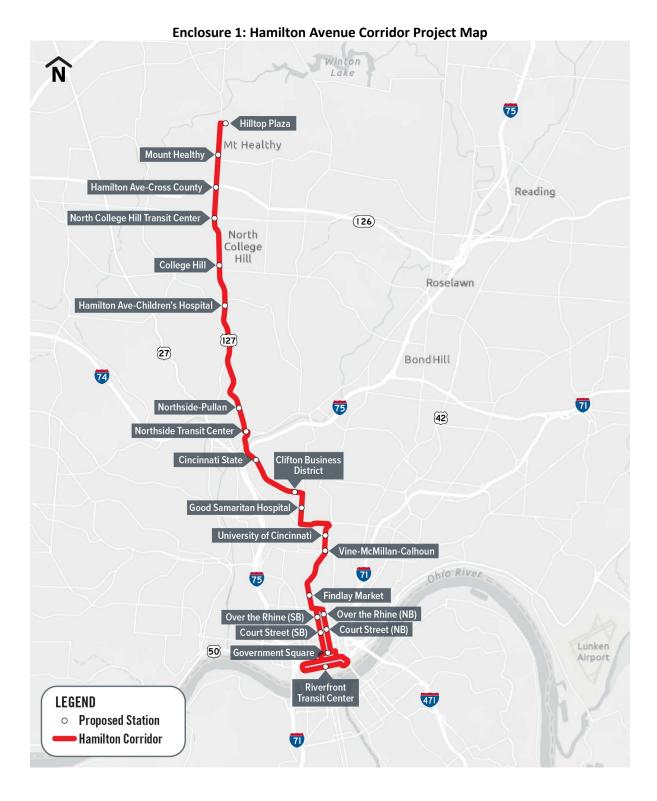
Sincerely,

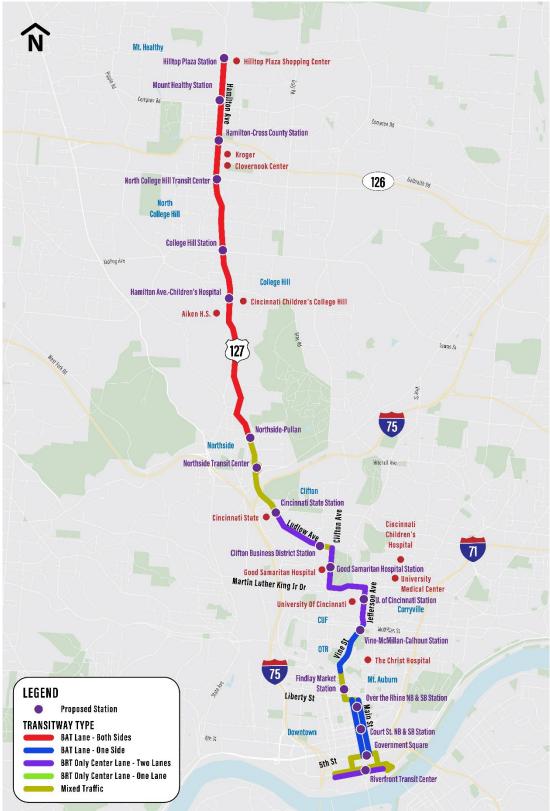
Darryl Haley Chief Executive Officer

cc: Kelly Brookins, Regional Administrator for FTA Region 5 Elizabeth Day, Director, Office of Capital Project Development

## **Enclosures:**

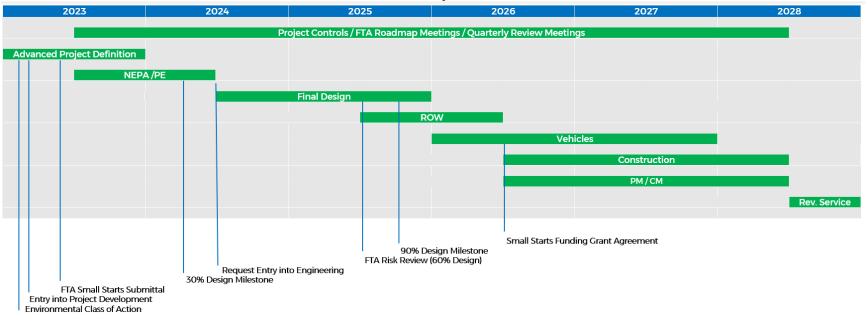
- Enclosure 1 Reading Road Corridor Project Map
- Enclosure 2 Reading Road Corridor BRT Lane Treatments
- Enclosure 3 SORTA Board Resolution and Commitment of Funds
- Enclosure 4 Project Timeline





**Enclosure 2: Hamilton Avenue Corridor BRT Lane Treatments** 

# **Enclosure 3: SORTA Board Resolution and Commitment of Funds**



#### **Enclosure 4: Project Timeline**





#### BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

#### AUTHORIZATION TO SUMBIT LETTER OF INTENT TO FEDERAL TRANSIT ADMINISTRATION (FTA) AND APPROVAL OF PROJECT DEVELOPMENT FUND RESERVE FOR BRT READING ROAD COORIDOR

#### WHEREAS:

1. The passage of Issue 7 has allowed SORTA to deliver major transit system improvements to the residents of Hamilton County promised by the Reinventing Metro Plan (RIM) which included: frequency, hours of operation, overall reliability of the system, and other capital and technology projects. To further sustainable, multimodal, and regional system efforts, SORTA has expanded the mobility options such as Bus Rapid Transit (BRT).

2. By Resolution 2022-20, the SORTA Board approved professional engineering services to study its' existing transit system, corridors, and roadways in Cincinnati, Ohio to determine the paths which are best suited for bus rapid transit (BRT) development.

3. After a year of extensive corridor analysis and public outreach and involvement, SORTA has selected two (2) corridors to receive the region's first Bus Rapid Transit (BRT) services, which were identified as Hamilton Avenue and Reading Road corridors.

4. Staff recommends the SORTA Board authorizes the submittal Letter of Intent to the Federal Transit Administration (FTA) and to approve the expenditure of \$19 million for the Project Development Funding Reserve of the Bus Rapid Transit (BRT) Reading Road Corridor.

#### THEREFORE, BE IT RESOLVED:

5. The SORTA Board hereby authorizes and directs the CEO/General Manager/Secretary-Treasurer or their designee to submit the letter of intent to the Federal Transit Administration (FTA) for the approval of entry of the Reading Road Corridor BRT into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.

6. The SORTA Board hereby authorizes and approve the CEO/General Manager/Secretary-Treasurer or their designee to set-aside \$19 million for the Bus Rapid Transit (BRT) Reading Road Corridor.



February 2023

#### ACTION ITEM- AUTHORIZATION TO SUBMIT LETTER OF INTENT TO FTA AND APPROVAL OF PROJECT DEVELOPMENT FUNDING RESERVE FOR BUS RAPID TRANSIT (READING ROAD CORRIDOR)

#### STRATEGIC PLAN GOAL / OBJECTIVE

- Strategic Planning
- Operational Excellence
- Customer Experience

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer, or their designee to submit a Letter of Intent to the Federal Transit Administration (FTA) and to approve the expenditure of \$19 million to cover the Project Development Funding Reserve of the Bus Rapid Transit (BRT) Reading Road Corridor.

#### BACKGROUND

- The Southwest Ohio Regional Transit Authority (SORTA) is seeking the Federal Transit Administration's (FTA) approval for entry of the **Reading Corridor BRT** into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.
- Following a two-year public and stakeholder engagement program, SORTA is advancing its Reinventing Metro plan, adopted by the SORTA Board of Directors in 2019. A major component of the plan is implementation of a regional BRT Network. SORTA initiated a Bus Rapid Transit Study in early 2022 which identified the region's first two BRT corridors: the Reading Road Corridor and the Hamilton Avenue Corridor.
- The 10-mile Reading Road BRT Corridor extends from the Riverfront Transit Center at Second Street in Downtown Cincinnati to Cincinnati's Roselawn neighborhood. The corridor runs from Downtown to the Over-the-Rhine, Mt. Auburn, Clifton Heights-University Heights neighborhoods, and Cincinnati's Uptown district. From Uptown it proceeds northeast, serving the neighborhoods of Corryville, Avondale, North Avondale, Paddock Hills, Bond Hill, and Roselawn.
- The purpose of the Reading Road Corridor BRT is to provide an improved travel experience through frequent and reliable service between major regional travel destinations and employment, social, and economic opportunities. Project goals include: attracting riders and increasing transit mode share, improving transit speed and reliability, providing transportation network connectivity, providing equitable access to frequent service, ensuring constructability and compatibility with the built environment, and supporting economic development.
- The Reading Road Corridor BRT is currently estimated to cost \$149,500,000 in Year of Expenditure (YOE) dollars.

#### **BUSINESS PROCESS**

N/A

#### FINANCIAL CONSIDERATIONS

• Once FTA approves SORTA to enter into project development phase, the \$19 million will be eligible for reimbursement through federal grants.

#### LEGAL CONSIDERATIONS

• N/A

SUBMITTED BY:

Darryl Haley

CEO/General Manager/Secretary-Treasurer

February 22, 2023

Ms. Felicia James, Associate Administrator for Planning and Environment Federal Transit Administration 1200 New Jersey Avenue SE, East Building Washington, DC 20590

# Re: Request for Acceptance of the Southwest Ohio Regional Transit Authority's Reading Road Corridor Bus Rapid Transit (BRT) into Project Development

Dear Ms. James:

The Southwest Ohio Regional Transit Authority (SORTA) is seeking the Federal Transit Administration's (FTA) approval for entry of the **Reading Corridor BRT** into the Project Development phase of the FTA's Section 5309 Capital Investment Grant (CIG) Program as a Small Starts project.

## **Background**

SORTA provides multimodal transportation service to Hamilton County, Ohio and its 49 cities, villages, and townships including the City of Cincinnati and adjacent portions of Butler, Clermont, and Warren counties, totaling 289 square miles. Hamilton County, with a population of 831,000, is part of the Cincinnati Metropolitan Statistical Area with a population of 2.6 million. SORTA currently operates a fleet of 309 buses on 48 Metro routes. In 2022, SORTA carried 9,679,228 passenger trips.

Following a two-year public and stakeholder engagement program, SORTA is advancing its Reinventing Metro plan, adopted by the SORTA Board of Directors in 2019. A major component of the plan is implementation of a regional BRT Network. SORTA initiated a Bus Rapid Transit Study in early 2022 which identified the region's first two BRT corridors: the **Reading Road Corridor** and the Hamilton Avenue Corridor.

In 2020, Hamilton County voters approved an 0.8 percent sales tax to expand transit service and transitrelated infrastructure improvements. The levy is expected to generate \$130 million a year, adjusted for inflation, 75 percent of which is allocated to transit operations and improvements for the next 25 years. A portion of the sales tax will be used to support the annual operational and financing expense of the BRT corridors. As a result, SORTA has secured a path forward that will accelerate the BRT project to potentially begin construction in 2025.

#### **Sponsor and Partners**

The Reading Road BRT Corridor project is sponsored by SORTA in cooperation with the City of Cincinnati, the entity that owns most of the roadways on which the Reading BRT corridor will operate and that will be involved in design decisions. Additional cooperative partners include Hamilton County, the Cincinnati USA Regional Chamber, and the Ohio-Kentucky Indiana Regional Council of Governments, the Metropolitan Planning Organization for the Cincinnati area.

# **Project Manager and Key Staff**

- Darryl Haley, Chief Executive Officer <u>dhaley@go-metro.com</u>
- Khaled Shammout, Chief Strategic Planning, Development & innovation Officer and BRT Study Project Manager <u>kshammout@go-metro.com</u>
- Steve Anderson, Director of Transit Development & Innovation and BRT Study Deputy Project Manager <u>sanderson@go-metro.com</u>

# **Description of the Corridor**

The 10-mile Reading Road BRT Corridor is shown in **Enclosure 1**. It extends from the Riverfront Transit Center at Second Street in Downtown Cincinnati to Cincinnati's Roselawn neighborhood. The corridor runs from Downtown to the Over-the-Rhine, Mt. Auburn, Clifton Heights-University Heights neighborhoods, and Cincinnati's Uptown district. From Uptown it proceeds northeast, serving the neighborhoods of Corryville, Avondale, North Avondale, Paddock Hills, Bond Hill, and Roselawn.

The Reading Road Corridor and planned Hamilton Avenue BRT Corridor will operate along the same alignment and serve the same stations between Downtown and Uptown, the Cincinnati's region's two largest employment and activity centers. Several major employers are headquartered Downtown, including four Fortune 500 companies. The Uptown district is anchored by the 48,000-student University of Cincinnati and the medical center area, with 45,000 jobs and four of Cincinnati's largest employers. The corridor exhibits significant redevelopment and growth potential.

The Reading Road Corridor is also heavily residential, with a total population of 142,868. The corridor is demographically diverse, with 26% of residents are identifying themselves as minority and 50% classified as low income. Persons aged 65 and older and with a disability each comprise 12% of the total population. Zero car households comprise 22% of the corridor total.

## **Current Levels of Transit Service**

The primary bus route in the corridor is Route 43 Reading Road. It is the highest ridership route in the Metro system, carrying an average of 5,024 weekday riders. It operates every 15 minutes during peak periods and 10-15 minutes in the off-peak. Operating on a major travel and commuter corridor, Route 43's average speed is 14.7 mph with on-time performance of 71.0%. Two other routes, 46 Avondale-Winton Hills and 90 Metro\*Plus, also serve the segment between Downtown and Uptown. Including activity at all stops on all routes serving a portion of the proposed alignment, 6,400 boardings occur each weekday.

## Purpose and Need

The purpose of the Reading Road Corridor BRT is to provide an improved travel experience through frequent and reliable service between major regional travel destinations and employment, social, and economic opportunities. Project goals include: attract riders and increase transit mode share, improve transit speed and reliability, provide transportation network connectivity, provide equitable access to frequent service, ensure constructability and compatibility with the built environment, and support economic development.

## Proposed Project

The Reading Road Corridor consists of a BRT line operating in a combination of dedicated center-running transit lanes, existing peak period curbside transit-only lanes, curbside Bus and Turn (aka Business Access and Transit, or BAT) lanes, and mixed traffic. Enclosure 2 shows the alignment and BRT treatments for each segment. and lane type. Dedicated bus only lanes comprise 14% of the alignment while BAT lanes comprise 68%, resulting in bus priority lanes along 82% of the corridor. It is expected that nearly all of the BRT line will be located within existing right-of-way with minimal property acquisition. Transit signal priority (TSP) will be employed, along with queue jumps, at strategic locations.

The corridor serves the Government Square and Riverfront transit centers in downtown Cincinnati. Government Square is the largest transit hub in the region, served by 38 Metro routes with direct connections to Transit Authority of Northern Kentucky (TANK) routes, Clermont Transportation Connection (CTC) routes, and the Cincinnati Connector streetcar line. The BRT line will operate along parallel streets one block apart, primarily along BAT lanes.

In Uptown, the BRT line will operate in dedicated center running lanes on Jefferson Avenue and a portion of Dr. Martin Luther King, Jr. Drive (MLK). The corridor proceeds east on MLK, north on Burnet Avenue, and east on Forest Avenue to Reading Road on BAT lanes. It will also serve the Uptown Multimodal Transit Hub, currently in development, providing direct connections to other Metro routes and the extensive shuttle systems operated by the medical and educational institutions in the area. The remainder of the BRT alignment is on BAT lanes along Reading Road.

Reading Corridor BRT will feature 15 full-size stations accommodating 60-ft. articulated, zero emission buses. Stations will be in full compliance with the Americans with Disabilities Act (ADA), accommodating level boarding and providing clear and unobstructed pathways, and visual and audio messages. Stations will also include large shelters, seating, real-time information displays, lighting, bicycle parking, landscape/streetscape enhancements, and pedestrian access improvements. A park & ride facility will be located at or near the northern terminus of the corridor.

As part of SORTA's long term vision for a regional BRT network, the Reading Road BRT corridor will be specially branded, with a unique brand name, color and graphics scheme, unified station design theme, and features that will convey the significance of the corridor-based service and associated infrastructure apart from existing local Metro service. Service frequency will be 10 minutes during the peak and 10/15 minutes during off-peak periods. Existing underlying local service will be retained with an adjustment to frequency. SORTA's existing operating and maintenance facilities will support the new BRT buses.

# Capital Cost Estimate

The Reading Road Corridor BRT is currently estimated to cost \$149,500,000 in Year of Expenditure (YOE) dollars. The estimate will be refined as the corridor advances through the Project Development phase. A detailed financial plan is currently in development and will be promptly shared with FTA. The plan will identify sources of state and local funding for capital and operations.

## **Prior Studies**

The Reading Road Corridor BRT was identified in the **Reinventing Metro Service Implementation Study** (SORTA, 2019). Reading Road was initially identified as a potential BRT corridor in the report **Analysis of Potential Arterial Bus Rapid Transit Corridors in Cincinnati and Northern Kentucky** (City of Cincinnati, 2012).

# Estimated Cost of Project Development and Funding Available and Committed

Table 1 shows the estimated cost of Project Development.

Environmental	\$1,748,000
Preliminary Engineering & Design	\$9,975,000
Project Management	\$1,482,000
Design Contingency	\$5,795,000
Total	\$19,000,000

## **Table 1: Estimated Cost of Project Development**

The Project Development phase will be funded through the Issue 7 sales tax. **Enclosure 3** provides documentation of funding commitments as part of a SORTA Board Resolution.

# Project Timeline

**Enclosure 4** shows the projected timeline for completing the Reading Road Corridor BRT project. The timeline shows completion of Project Development requirements by the end of 2024 and assumes receipt of Small Starts funding in FY 2026 and FY 2027. Given its placement almost exclusively within existing public right-of-way, the project is anticipated to require a Documented Categorical Exclusion (DCE). SORTA is currently undertaking an environmental screening that will result in submittal of a class of action determination request to FTA.

Thank you for the opportunity to submit SORTA's first application to be considered into the CIG Program. SORTA looks forward to advancing the Reading Road Corridor BRT project in full coordination with FTA. If you have any questions regarding this submission, please contact Khaled Shammout, SORTA's Chief Planning, Development & Innovation Officer, at (513) 632-7671 or by email at <u>kshammout@go-metro.com</u>.

Sincerely,

Darryl Haley Chief Executive Officer

cc: Kelly Brookins, Regional Administrator for FTA Region 5 Elizabeth Day, Director, Office of Capital Project Development

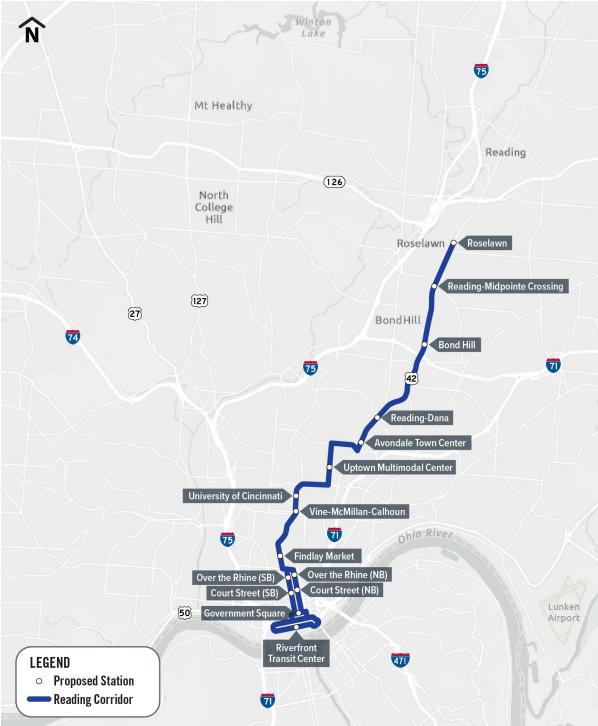
**Enclosures:** 

Enclosure 1 – Reading Road Corridor Project Map

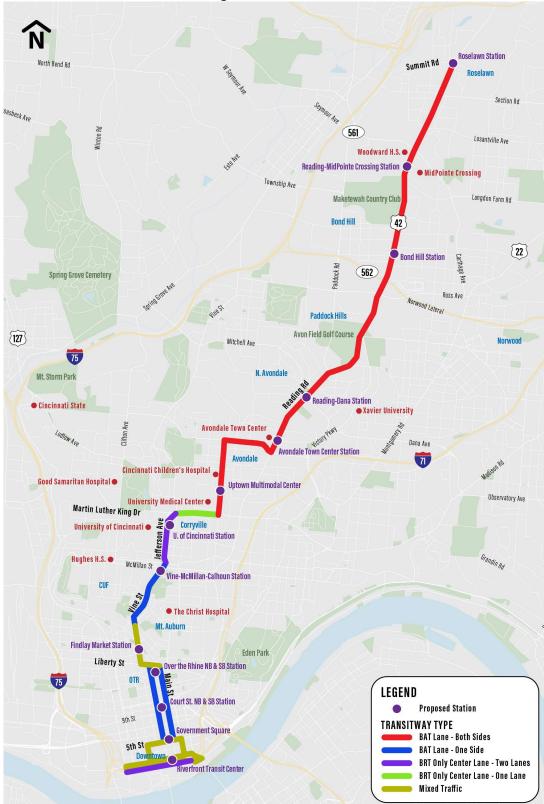
Enclosure 2 – Reading Road Corridor BRT Lane Treatments

Enclosure 3 – SORTA Board Resolution and Commitment of Funds

Enclosure 4 – Project Timeline

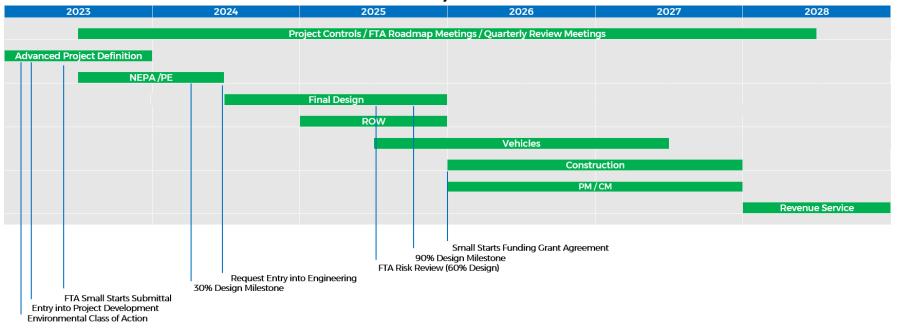


Enclosure 1: Reading Road Corridor Project Map



**Enclosure 2: Reading Road Corridor BRT Lane Treatments** 

# **Enclosure 3: SORTA Board Resolution and Commitment of Funds**



**Enclosure 4: Project Timeline** 



# Award for Operator Recruiting Advertising



**Challenge:** Metro seeks to maximize exposure and impressions for our operator recruiting video advertisement. Several gas stations in the service area provide a medium for airing of advertising videos. ViaMedia is the sole provider of video advertising opportunities on Cincinnati area gas pumps.

Solution: Issue a sole source award to ViaMedia for placement of operator recruiting ads.

Method	Vendor	Award	Term	Diversity	Funding
Non- competitive sole source award	ViaMedia, Inc.	\$180,615	<1 year Dec 2023	0% Goal 0% Award <b>FY23 Diversity Spend YTD</b> \$1.8M	Local Operating

# Modification for A&E Services for Bus Washer



**Challenge:** Bus wash systems at QG and BH are beyond useful life and in need of replacement. Preliminary inspections revealed a greater degree of deterioration than originally believed, requiring additional engineering services to begin repairs.

**Solution:** Engage current bush washer engineering firm, R.E. Warner, to develop specifications and drawings needed for repairs.

Method	Vendor	Award	Term	Diversity	Funding
Sole source contract modification	R.E. Warner & Associates, Inc.	\$99,911 (O) <u>\$67,278 (M)</u> \$167,189	<1 year Dec 2023	0% Goal 100% Award	Local Capital
				FY23 Diversity Spend YTD \$1.8M ↑	

# **Modification for Transit Planning Software**



**Challenge:** Current APC reporting tools are hosted on local servers maintained by the IT department, creating challenges for routine backup and maintenance support. A cloud-based solution is needed to allow for additional functionality such as tailored reports, automated report deliveries, greater data details, and additional analysis processes.

**Solution:** Modify the contract with the incumbent vendor providing APC reporting support, transitioning to a cloud-based SaaS agreement.

Method	Vendor	Award	Term	Diversity	Funding
Sole source contract modification	Urban Transportation Associates,	\$203,250 (O) <u>\$119,590 (M)</u> \$322,840	5 years (O) 3 years Jan 2026	0% Goal 0% Award	Local Operating
	Inc.			FY23 Diversity Spend YTD \$1.8M	

# **Modification for Employee Background Checks**



**Challenge:** Metro recruiting has increased, resulting in the hiring of more employees across all functions. Pre-employment background checks are a requirement of the hiring process. More hiring has resulted in a quicker drawdown of approved funding for background checks.

**Solution:** Increase the funding for pre-employment background checks via a contract modification

Method	Vendor	Award	Term	Diversity	Funding
Sole source contract modification	ClearStar, Inc.	\$131,200 (O) <u>\$46,013 (M)</u> \$177,213	June 2023	0% Goal 0% Award	Local Operating
				FY23 Diversity Spend YTD \$1.8M	

# **Modification for Bus Shelter Installation**



**Challenge:** Metro recently acquired 27 new bus shelters that need installed. Each shelter will be installed within the City of Cincinnati limits, requiring a vendor with proficiency in the RSP process. Additional funding is also needed for anti-theft bolts for bus stop benches and contingency funding to cover unforeseen circumstances.

**Solution:** Prus Construction is under contract for the installation of bus benches and is proficient with the RSP process, creating economies of scale for installation services and materials.

Method	Vendor	Award	Term	Diversity	Funding
Sole source contract modification	Prus Construction	\$2,135,000 (O) <u>\$512,237 (M)</u> \$2,647,237	5 years (Dec 2027)	6.13% Goal 10.54% Award	Local Capital
				FY23 Diversity Spend YTD \$1.8M	

# **Revenue Contract for ROW Leasing**



**Challenge:** Several Metro-owned right-of-way properties contain billboards that can be used for advertising. Leasing of the property to vendors owning and maintaining billboards is a revenue transaction.

**Solution:** Renew a 5-year contract with Norton Outdoor Advertising, the owner of the billboard structures.

Method	Vendor	Award	Term	Diversity	Funding
Sole source renewal	Norton Outdoor Advertising	\$0 expense \$23,870 per year revenue	5 years March 2028	0% Goal 0% Award	Revenue contract
	_	\$119,350 total revenue		FY23 Diversity Spend YTD \$1.8M	

## **Contract Award for Garbage Collection**



**Challenge:** Standard business operations requires the collection of waste and recycling materials from all Metro operating garages and transit centers.

**Solution:** Request for Proposals ("RFP") issued to determine the most cost-effective service provider.

Method	Vendor	Award	Term	Diversity	Funding
RFP	Rumpke Waste & Recycling	\$268,371	5 years April 2028	0% Goal 0% Award <b>FY23 Diversity Spend YTD</b> \$1.8M	Local Operating

## **Contract Award for ROW Appraisals**



**Challenge:** The FTA requires that Metro review and release all unused right of way property acquired with Federal financial assistance. Metro lacks the expertise to perform accurate property appraisals, a critical requirement to selling of real property for fair market value.

**Solution:** Issue a Request for Proposals to acquire property appraisal services.

Method	Vendor	Award	Term	Diversity	Funding
RFP	AECOM	\$562,998	<1 year July 2023	0% Goal 15.1% Award FY23 Diversity Spend YTD \$1.9M ↑	Local Capital

## **Contract Award for Bulk Motor Oil**



**Challenge:** Metro requires motor oil for the operation of all fleet vehicles. Revenue vehicles require a unique formula for continued safe operation of each vehicle.

**Solution:** Issue an Invitation for Bids ("IFB") to determine the acquire oil from the lowest responsive, responsible bidder.

Method	Vendor	Award	Term	Diversity	Funding
IFB	PetroChoice	\$318,184	1 year Feb 2024	0% Goal 0% Award <b>FY23 Diversity Spend YTD</b> \$1.9M	Local Operating



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT FOR OPERATOR RECRUITING VIDEO ADVERTISEMENT WHEREAS:

1. SORTA currently is seeking to maximize exposure and impressions for our operator recruiting video advertisement.

2. This is a non-competitive sole source procurement.

3. SORTA staff recommends the Board approve a one (1) year contract with ViaMedia, Inc. for bus operator recruiting advertisement, at a total cost not to exceed \$180,615.

4. This expenditure will be funded with local operating funds.

## THEREFORE, BE IT RESOLVED:

5. The SORTA Board hereby authorizes the CEO/General Manager/Secretary-Treasurer or the Senior Director of Procurement to execute a contract with ViaMedia, Inc. on behalf of SORTA, at a total cost not to exceed \$180,615.



### ACTION ITEM- APPROVAL OF CONTRACT FOR OPERATOR RECRUITING VIDEO ADVERTISEMENT

#### STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract with ViaMedia, Inc. for an amount not to exceed \$180,615.

#### FINANCIAL CONSIDERATIONS

- This contract will start on the date of execution, which will occur immediately following Board approval, and will expire on February 28, 2024.
- The budgeted amount will not exceed \$180,615.
- This expenditure will be funded local operating funds.

#### **BUSINESS PURPOSE**

- SORTA seeks to increase the number of impressions for our operator recruiting advertisement effort in the greater Cincinnati area.
- Video advertising on gas pumps is a highly effective way to increase exposure.
- ViaMedia is the sole provider of gas pump ads in the Metro service area.
- The 12-month engagement will provide approximately 7.2 million impressions.

#### PROCUREMENT CONSIDERATIONS

- This is a firm fixed price type of contract.
- This contract will remain effective February 28, 2024.
- This is a non-competitive sole source award.

#### D/M/WBE CONSIDERATIONS

- The contract will be issued as a Sole Source award.
- No D/M/WBE participation is possible.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Dave Etienne Director of Marketing and Communications

Darryl Haley CEO/General Manager Secretary-Treasurer



## PROCUREMENT SUMMARY & AWARD ANALYSIS 31-2023

## **PROJECT INFORMATION**

Project Number:	31-2023					
Short Description:	2023 Operator Recruiting Ads					
Procurement Specialist	t: Kay Schutte					
Department:	External Communication	15				
Project Manager:	Dave Etienne					
PROJECT PLANNING						
e 1	023 Production of Video an or 12 months	nd Static Ads for Operator Recruiting on Gas Pumps				
Funding Source:	Local	Budget Year(s): 2023				
Cost Estimate: Fed	0	Budget Approved? (Y/N) Y				
St	0					
Loc	<u>\$180,615</u>					
Total	\$180,615					
List of Grants (if appli	cable): NA					

**Planning Notes or Comments:** ViaMedia was sole sourced for 2023 operator recruiting advertising based on past experience.

\_\_\_\_\_

## SOLICITATION INFORMATION

Solicitation Type:	Sole Source	<b>Open Date:</b> N/A	Close Date: N/A
DBE Goal %:	0	SBE Goal %: 0	
Vendor Outreach:	Total Firms: 1		
	DBE Firms: 0	SBE Firms:	0
	Email Firms: 1	Public Purch:	0
Vendor Responses:	Total Downloads:	1 Total Submissions:	1
	DBE Submissions:	0 SBE Submissions:	0
Non-responsive Sub	missions: None		



## PROCUREMENT SUMMARY & AWARD ANALYSIS 31-2023

## Non-responsive Determination: None

## Vendor Recommendation: VIAMEDIA

Solicitation Notes or Comments: ViaMedia was selected based on their ability to reach specific demographics and previous experience.

The 12 month cost is lower than previous Viamedia one (1) month POs in the past.

- Previous SS51-2022 1 month = \$20,000 800,000 impressions for a one month period 12 Months equals \$240,000
- PO 31-2023 12 Months = \$180,615
   600,000 impressions for a one month period = \$15,000.00/M \* 12 Mos \$180,000
   Plus \$615.00 for: 15 Sec Elemental Stock Footage Spot (\$415.00); Spanish Voice Over (\$75.00) & 5 Ad Static Bundle (\$125.00)

## **CONTRACT AWARD INFORMATION**

Vendor: VIAMEDIA

Firm Fixed			Start	End
Full NTE	\$180,615	Full Term Period:	1/18/2023	12/31/2023
<b>D/W/MBE Participation:</b> 0 prime firms				
0 subcontracting firms				
\$0.	00 award valu	ie		
	Full NTE pation: 0 p 0 s	Full NTE \$180,615 pation: 0 prime firms 0 subcontracting	Full NTE\$180,615Full Term Period:pation:0 prime firms	Full NTE\$180,615Full Term Period:1/18/2023pation:0prime firms0subcontracting firms

Non-responsive Submissions: None

**Determination of Price Reasonableness:** Price has been determined to be fair and reasonable based on the cost estimate and negotiations with Viamedia.

**Contract Award Notes or Comments:** The rate sheet includes an accreditation that price is equal to or less than that offered to the general public.



## PROCUREMENT SUMMARY & AWARD ANALYSIS 31-2023

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

Procurement Specialist:	Kay Schutte	Date:	1/27/2023
	DocuSigned by:		
Project Manager:	Dave Elienne	Date:	1/30/2023
	O55FC977CEEC4E4 DocuSigned by:		
Dir. of Procurement:	ghhl	Date:	1/30/2023
	14D8DB9D77554F8		



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT MODIFICATION FOR A&E SERVICES FOR BUS WASHER STATIONS

## WHEREAS:

1. SORTA current bus wash systems at the Queensgate and Bond Hill facilities are beyond useful life and in need of replacement.

2. Preliminary inspection of the sites revealed a greater degree of deterioration than originally believed, calling for additional A&E inspections and drawings for needed repairs.

3. Staff recommends that the Board approve contract modifications with R.E. Warner & Associates, Inc. for architectural and engineering services required for the installation of new bush washers, at a cost not to exceed \$67,278 and a total contract amount up to \$167,189.

4. This expenditure will be funded with local capital funds.

## THEREFORE, BE IT RESOLVED:

6. The Board hereby approves the contract modifications as recommended by SORTA Staff and authorizes the CEO/General Manager/Secretary-Treasurer and Senior Director of Procurement to execute such contract modifications with R.E. Warner & Associates, Inc. on behalf of SORTA, at a cost not to exceed \$67,278, for a total contract amount up to \$167,189.



### ACTION ITEM - APPROVAL OF CONTRACT MODIFICATION FOR A&E SERVICES FOR BUS WASHER STATIONS

#### **STRATEGIC PLAN GOAL / OBJECTIVE**

Operational Excellence

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract modification with R.E. Warner & Associates, Inc. on behalf of SORTA, increasing the not to exceed amount of the agreement to \$167,189.

#### FINANCIAL CONSIDERATIONS

- This contract modification will start on the date of execution, which will occur immediately following Board approval, and will end December 31, 2023. The budgeted amount for the modification estimated at \$67,278, bringing the total not to exceed budgeted amount to \$167,189.
- This expenditure will be funded with local capital funds.

#### **BUSINESS PURPOSE**

- This contract is for architectural and engineering services required for the installation of new bush washers at Metro operating facilities.
- Preliminary inspection of the sites revealed a greater degree of deterioration than originally believed, calling for additional A&E inspections and drawings for needed repairs.

#### PROCUREMENT CONSIDERATIONS

- This is a firm fixed price type of contract.
- This contract will remain effective until December 2023.
- No other terms or conditions are being modified.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

- No DBE goal was established for the contract modification.
- R.E. Warner is a certified DBE firm.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

A lth

Jeff Mundstock Director of Fleet & Facilities

Darryl Haley CEO/General Manager Secretary-Treasurer



## PROCUREMENT SUMMARY & AWARD ANALYSIS 13-2022-2

## **PROJECT INFORMATION**

<b>Project Number:</b>	13-2022
Short Description:	Add Services to A&E Contract
Procurement Specialist:	Kay Schutte
Department:	Facilities
<b>Project Manager:</b>	Brad Mook

## **PROJECT PLANNING**

**Long Description:** Additional Costs added to A&E Consultant Services for New Bus Washer Stations for Queensgate & Bond Hill

<b>Funding Source</b>	: Local	0	Budget Year(s): 2023	
Cost Estimate:	Fed	0	Budget Approved? (Y/N)	Y
	St	0		
	Add Loc	<u>\$67,278</u>		
	New Total	\$167,189		

List of Grants (if applicable): N/A

**Planning Notes or Comments:** SORTA intends to modify contract 13-2022 to add A&E Consultant Services related to Wash Bay Infrastructure Deterioration Assessment & Resolution Reports for Queensgate and Bond Hill locations.

## **SOLICITATION INFORMATION**

**Solicitation Notes or Comments:** This is a modification to the existing contract to add A&E Consultant Services to the Scope of Work.

## **CONTRACT AWARD INFORMATION**

Vendor: RE Warner

**Contract Type:** CPFF

Award Amt: Full NTE \$167,189



## PROCUREMENT SUMMARY & AWARD ANALYSIS 13-2022-2

Performance Period: Contract modification to begin on date of execution and full delivery by 12/31/2023.

**D/W/MBE Participation:** 1 prime firms

0 subcontracting firms

\$167,189 award value

Award-to-Estimate Ratio (Award/Estimate): 1.0

Award-to-Proposal Ratio (Award/Proposal): 1.0

**Negotiated Savings from Proposed Amount:** \$0.00

**Determination of Price Reasonableness:** SORTA has determined price to be fair and reasonable based on past pricing for the same services on 13-2022.

**Contract Award Notes or Comments:** RE Warner has submitted a price that is reasonable, and the work is relative to the current contract. It is determined to be in the best interest of SORTA to modify the existing contract to include the additional A&E Consultant services necessary.

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

Procurement Specialist: _	Kay Schutte	Date:	2/1/2023
Project Manager:	Brad Mook <u>F7D007CCE4F1420</u> DocuSigned by:	_ Date:	2/7/2023
Sr. Mgr. of Procurement:	92lll 14D8DB9D77554F8	_ Date:	2/7/2023



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT MODIFICATION TO TRANSIT PLANNING SOFTWARE

## WHEREAS:

1. By Resolution No. 2021-02, the SORTA Board approved a five (5) year contract with Urban Transportation Associates, Inc. (UTA) for APC software and maintenance services, at a total cost not to exceed \$203,250.

2. Staff has now identified cloud-based Software as a Service solutions are needed to expand Metro's ridership data collection and reporting efforts.

3. Staff recommends that the Board approve contract modifications Urban Transportation Associates, Inc. (UTA) for Software as a Service solutions services, at a cost not to exceed \$119,590 and a total contract amount up to \$322,840.

4. This expenditure will be funded with local operating funds.

## THEREFORE, BE IT RESOLVED:

6. The Board hereby approves the contract modifications as recommended by SORTA Staff and authorizes the CEO/General Manager/Secretary-Treasurer and Senior Director of Procurement to execute such contract modifications with Urban Transportation Associates, Inc on behalf of SORTA, at a cost not to exceed \$119,590, for a total contract up to \$322,840.



## ACTION ITEM - APPROVAL OF CONTRACT MODIFICATION TO TRANSIT PLANNING SOFTWARE

### STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

## RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract modification with Urban Transportation Associates, Inc. on behalf of SORTA, at a cost not to exceed \$322,840.

### FINANCIAL CONSIDERATIONS

- This contract modification will start on the date of execution, which will occur immediately following Board approval, and will end January 31, 2026. The budgeted amount for the modification estimated at \$119,590, bringing the total not to exceed budgeted amount to \$322,840.
- This expenditure will be funded with local operating funds.

## **BUSINESS PURPOSE**

- This contract is for software needed to gather and analyze ridership data collected via the automated passenger counters installed on each fixed route vehicle.
- The current software is installed on local servers, limiting critical functions such as tailored data reports, automated report deliveries, and more relevant data analysis functions.
- Cloud-based Software as a Service solutions are needed to expand Metro's ridership data collection and reporting
  efforts.

#### **PROCUREMENT CONSIDERATIONS**

- This is a firm fixed price type of contract.
- This contract will remain effective until January 2026.
- No other terms or conditions are being modified.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

• No DBE goal was established for the contract modification.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Steve Anderson Director of Transit Development and Innovation

Darryl Haley CEO/General Manager Secretary-Treasurer



## **PROCUREMENT SUMMARY & AWARD ANALYSIS**

## **PROJECT INFORMATION**

<b>Project Number:</b>	45-2020 Mod 1
Short Description:	UTA Cloud Upgrade for Year 2023 thru 2025
<b>Procurement Specialist:</b>	Jason Roe
Department:	Development
Project Manager:	Khaled Shammout

## PROJECT PLANNING

Long Description	1:	APC Analytic reporting tool systems upgrade.			
Funding Source:		Local	<b>Budget Year(s):</b> 2023 - 2025		
Cost Estimate:	Fed	0	Budget Approved? (y/n) Yes		
St		0			
Loc <b>Total</b>		<u>\$119,590.00</u>			
		\$119,590.00			

List of Grants (if applicable): N/A

**Planning Notes or Comments:** This is a modification to existing contract 45-2020. This upgrade will migrate APC reporting tools to a cloud hosted configuration. The data will be removed from SORTA servers and stored within the cloud. Data backup will be performed weekly, and analytic support is available. Reports will be scheduled and available for download in various formats.

## PREVIOUS CONTRACT INFORMATION

Previous Project Number (solicitation): 45-2020

Vendor: Urban Transportation Associates, Inc.

**Contract Number:** 45-2020 **Start Date:** 1/20/21 **End Date:** 1/31/26

**NTE Amount:** \$203,250

**Previous Contract Notes or Comments:** Modification of the existing contract to include cloud-based services for the remainder of the term.

Solicitation Type:	Sole Source		<b>Open Date:</b>	2/10/2023	<b>Close Date:</b> 2/13/202
DBE Goal %:	0	SBE G	<b>oal %:</b> 0		
Vendor Outreach:	Total Firms:	1			
	DBE Firms:	0			
	SBE Firms:	0			
	Email Firms:	0			
	Public Purch.:	0			
Vendor Responses:	Total Downloa	ds: N	//A		
	Total Submissi	ons: 1			
	DBE Submissic	ons: 0	(prime)	0 (subc	ontractor)
	SBE Submissio	ns: 0	(prime)	0 (subc	ontractor)
Non-responsive Sub	missions: NA				
Non-responsive Dete	ermination: NA	A			

Vendor Recommendation: Urban Transportation Associates, Inc.

Solicitation Notes or Comments: NA

**CONTRACT AWARD INFORMATION** 

Vendor: Urban Transportation Associates, Inc.

Contract Type:	Firm Fixed Price			Start	End
Award Amnt:	Full NTE	\$322,840	Full Term Period:	1/20/21	1/31/26
	Base Term	\$203,250	Base Term	1/20/21	1/31/26
	Option 1	\$38,500	Option 1	3/1/22	1/31/24
	Option 2	\$39,848	Option 2	2/1/24	1/31/25
	Option 3	\$41,242	Option 3	2/1/25	1/31/26

------

**D/W/MBE Participation:** 0 prime firms (number)

- 0 subcontracting firms (number)
- 0 award value (dollars)

Award-to-Estimate Ratio (Award/Estimate):  $1.0 (\leq 1.0 \text{ goal})$ 

Award-to-Proposal Ratio (Award/Proposal): 1.0 ( $\leq$  1.0 goal)

**Negotiated Savings from Proposed Amount:**  $0.00 (\geq 0.00 \text{ goal})$ 

**Determination of Price Reasonableness:** The price proposal submitted from UTA is similar to that provided for similar transit projects for Palm Tran, Kitsap Transit and Ben Franklin Transit.

**Contract Award Notes or Comments:** Urban Transportation Associates, Inc. has submitted a proposal most advantageous to SORTA, cost and all other factors considered; it has the capacity to perform this contract in all respects and is recommended for award.

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

•	DocuSigned by:		2/13/2023
<b>Procurement Specialist:</b>	Jason Roe	Date:	
-	DCECF80617A94F8 DocuSigned by:		2/13/2023
<b>Project Manager:</b>	Elialed Sliammout	Date:	· ·
	DocuSigned by: BA941DD7F4FD49E		2/14/2023
Dir. of Procurement:	gill	Date:	
	14D8DB9D77554F8		



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT MODIFICATION FOR PRE-EMPLOYMENT BACKGROUND CHECKS

## WHEREAS:

1. By Resolution No. 2022-23, the SORTA Board approved a contract modification with ClearStar Inc. for pre-employment background check services, at a cost not to exceed \$45,500, bringing the total contract amount up to \$131,200.

2. Since then, SORTA staff has increased its recruiting efforts, therefore increasing the number of new hires that require pre-employment background check services.

3. Additional funds are needed for the balance of the contract term ending June 2023.

4. Staff recommends that the SORTA Board approve the contract modification with ClearStar Inc. for background check services, at a cost not to exceed \$46,013 and a total contract amount up to \$177,213.

5. This expenditure will be funded with local operating funds.

## THEREFORE, BE IT RESOLVED:

6. The Board hereby approves the contract modifications as recommended by SORTA staff and authorizes the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute such contract modifications with ClearStar Inc, Inc. on behalf of SORTA, at a cost not to exceed \$177,213.



## ACTION ITEM – APPROVAL OF CONTRACT MODIFICATION FOR PRE-EMPLOYMENT BACKGROUND CHECKS

## STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract modification with ClearStar, Inc. on behalf of SORTA, at a cost not to exceed agreement to \$177,213.

#### FINANCIAL CONSIDERATIONS

- This contract modification will start on the date of execution, which will occur immediately following Board approval, and will end June 30, 2023. The unbudgeted amount for the modification estimated at \$46,013, bringing the total not to exceed contract amount to \$177,213.
- This expenditure will be funded with local operating funds.

## **BUSINESS PURPOSE**

- This contract is for pre-employment background checks required as part of the Metro hiring process.
- Increased recruiting efforts has resulted in higher-than-expected employment offers across all Metro functions.
- Additional funding is needed to continue pre-employment background checks through the end of the contract term.
- One additional month is needed to complete a solicitation process for a renewal contract.

#### PROCUREMENT CONSIDERATIONS

- This is an indefinite delivery, indefinite quantity (IDIQ) type contract.
- This contract will remain effective until June 2023.
- The contract termination date is being extended to June 2023.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

• No DBE goal was established for the contract modification.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Adriene Hairston Sr. Vice President of Human Resources

Darrvl Halev

CEO/General Manager Secretary-Treasurer



## **PROCUREMENT SUMMARY & AWARD ANALYSIS**

## **PROJECT INFORMATION**

Project Number:	30-2018
Short Description:	Pre-Employment Background Check Services
Procurement Specialist:	Angela Meade
Department:	Human Resources
Project Manager:	Dakota Schwan

## **PROJECT PLANNING**

**Long Description:** The purpose of this modification is for adding additional funds to existing contract for background check services to ensure enough funds are available to reach the end of the contract period.

Funding Source	e:	Local	Budget Year(s): 2023	
Cost Estimate:	Fed	\$0	<b>Budget Approved?</b>	
	St	\$0		
Loc <u>\$</u>		<u>\$46,013</u>		
	Total	\$46,013		

List of Grants (if applicable): N/A

**Planning Notes or Comments:** Due to the increase in hiring there has been an increase in number of new hires that require background check services. These funds are needed to pay current outstanding invoices and fund the contract through the end of June.

## **PREVIOUS CONTRACT INFORMATION**

Previous Project Number (solicitation): 30-2018						
Vendor:	Integrity Support Services (dba Employment Screening Resources)					
<b>Contract Number:</b>	30-2018	Start Date:	5/22/2018	<b>End Date: </b> 5/22/23		
NTE Amount:	\$131,123					
<b>Contract Modifications:</b> Four modifications have been made for a total of \$81,623.						

**Previous Contract Notes or Comments:** During the life of this contract, we have added additional funds to extend the contract for two (1) year option periods as well as adding funds due to higher than estimated number of new hires.

SOLICITATION INFORMATION

Solicitation Type: Modification (addition of funds and extension of time)

Vendor Recommendation: ClearStar Inc

**Solicitation Notes or Comments:** Extending the current contract until 06/30/23 to allow time for a new contract to be solicited and approved. Adding additional funds to pay outstanding invoices and cover the remainder of the contract including the extension.

## **CONTRACT AWARD INFORMATION**

Vendor: ClearStar Inc.

<b>Contract Type:</b>	Firm Fixed			Start	End
Award Amount:	Full NTE	\$177,136	Full Term Period:	5/22/18	6/30/23

**Determination of Price Reasonableness:** The price is determined to be reasonable since price of services has not increased for this contract period.

Contract Award Notes or Comments: N/A

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis by:

Procurement Specialist:	Angela R. Meade BeepSigned by BeepSigned by	Date:	2/3/2023
Project Manager:	Dakota Schwan	Date:	2/3/2023
Dir. of Procurement:	94/1/ 14D8D89D77554F8	Date:	2/3/2023



### BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL CONTRACT MODIFICATION FOR BUS STOP BENCH AND ADA PAD SERVICES

## WHEREAS:

1. By Resolution No. 2022-38, the SORTA Board approved a contract for a five (5) year contract with Prus Construction Company for the construction and repair of ADA concrete pads at approximately 250 bus stops and the procurement and installation of an additional 250 bus stop benches, at a cost not exceed \$2,135,000

2. Recently, SORTA acquired twenty-seven (27) new bus shelters that require installation. Additional funding is also needed for anti-theft bolts for bus stop benches and contingency funding to cover unforeseen circumstances.

3. SORTA staff recommends that the Board approve contract modifications with Prus Construction Company, for the installation of bus shelters and thief bolts, at a cost not to exceed \$512,237 and a total contract amount up to \$2,647,237.

4. This expenditure will be funded with local capital funds.

THEREFORE, BE IT RESOLVED:

5. The Board hereby approves the contract modifications as recommended by SORTA Staff and authorizes the CEO/General Manager/Secretary-Treasurer and Senior Director of Procurement to execute such contract modifications with Prus Construction Company on behalf of SORTA, at a cost not to exceed \$512,237, for a total contract up to \$2,647,237.



#### ACTION ITEM - APPROVAL CONTRACT MODIFICATION FOR BUS STOP BENCH AND ADA PAD SERVICES

#### STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract modification with Prus Construction on behalf of SORTA, increasing the not to exceed amount of the agreement to \$2,647,237.

#### FINANCIAL CONSIDERATIONS

- This contract modification will start on the date of execution, which will occur immediately following Board approval, and will end December 31, 2027. The unbudgeted amount for the modification is \$512,237, bringing the total not to exceed contract amount to \$2,647,237.
- \$261,630 is needed for installation of bus stop shelters; \$9,949 is needed for installation of anti-theft bolts for bus stop benches; \$240,658 is being added for contingency funding.
- This expenditure will be funded with local capital funds.

#### **BUSINESS PURPOSE**

- This contract is for the purchase and installation of passenger benches to be installed at various Metro bus stops throughout the service area.
- Metro recently purchased 27 bus stop shelters due to termination of a separate revenue contract with Adsposure.
- The installation of bus stop shelters within the City of Cincinnati is subject to the same Revocable Street Privilege (RSP) process as bus stop benches.
- Prus Construction is proficient and familiar with the RSP process and is currently supplying the materials and services for installation, creating economies of scale for bus stop amenities installation.
- Additional funding is needed so that Prus can install anti-theft bolts for all bus benches.
- The project team is also requesting to add a 10% contingency to the contract, a standard budget line item for construction contracts.

#### **PROCUREMENT CONSIDERATIONS**

- This is a firm fixed price type contract.
- This contract will remain effective until December 2027.
- No other modifications are being executed for this award.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

- No DBE goal was established for the contract modification; however, a 6.13% DBE goal was included with the original solicitation.
- The original contract award included \$225,000 (10.54%) in DBE participation for installation services.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Steve Anderson Director of Transit Development & Innovation

Darryl Haley CEO/General Manager Secretary-Treasurer



## **PROCUREMENT SUMMARY & AWARD ANALYSIS**

## **PROJECT INFORMATION**

Project Number:	60-2022 – Modifications
Short Description:	Bus Stop Bench and ADA Pad Installation
Purchasing Agent:	Christina Harvey
Department:	Development
Project Manager:	Steve Anderson

## **PROJECT PLANNING**

**Long Description:** Modification to add additional tasks to include installation of bus stop shelters and concrete pads. We are also upgrading the bolts and breakaway nuts as an anti-theft measure.

Funding Source	2:	Local	Budget Year(s):	2022-2027
Cost Estimate:	Fed	\$0	Budget Approved	? Yes
	St	\$0		
Loc <u>\$512</u>		<u>\$512,237</u>		
	Total	\$512,237		

## List of Grants (if applicable): N/A

**Planning Notes or Comments:** Modification 1 is for additional tasks to be added to the existing contract for the installation of 27 bus shelters. Modification 2 is for the upgraded anti-theft bolts, anchors, and breakaway nuts. We are also adding a 10% contingency to be used for additional contract modifications.

## **SOLICITATION INFORMATION**

Solicitation Type:	Sole Source	<b>Open Date:</b> 02/07/2023	Close Date: 02/07/2023
DBE Goal %:	6.13%		
Vendor Outreach:	Total Firms: 1		
Vendor Responses:	Total Downloads:	1	
	Total Submissions:	1	
Vendor Recommendation: Prus Construction Co.			

## Solicitation Notes or Comments: NA

## **CONTRACT AWARD INFORMATION**

**Vendor:** Prus Construction Co.

**Contract Type:** Firm Fixed

Award Amount:

ed Start

Full Term Period: 9/21/2022

End

12/31/2027

**D/W/MBE Participation:** 0 prime firm

1 subcontracting firm

\$2.647.237

\$225,000 award value

Award-to-Estimate Ratio (Award/Estimate): 1

**Full NTE** 

Award-to-Proposal Ratio (Award/Proposal): 1

Negotiated Savings from Proposed Amount: \$0

**Determination of Price Reasonableness:** Pricing is determined to be fair and reasonable based on a negotiated 6.6% savings for the shelter installation and a 7.19% negotiated savings on the installation and equipment for the anti-theft bolts and breakaway nuts. A 10% contingency used for construction projects is standard.

**Contract Award Notes or Comments:** Prus Construction Co. was determined to have submitted a bid acceptable to SORTA, cost and all other factors considered. Based on the independent cost estimate provided by the project manager, the bid amount is acceptable. SORTA has modified the contract to include the installation of 27 shelters, add the installation of anti-theft bolts and breakaway nuts as well as contingency funds to cover modifications that may arise during the construction phase of this contract.

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

\_\_\_\_\_

Procurement Specialist	DocuSigned by: Christina Harvey 79CEAA836B0B4DA DocuSigned by:	Date:	2/13/2023
Project Manager:	Steve Anderson FF3E81B1FA554C8 DocuSigned by:	_ Date:	2/13/2023
Dir. of Procurement:	926C 14D8DB9D77554F8	_ Date:	2/13/2023



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF REVENUE CONTRACT FOR ROW BILLBOARD PLACEMENT LEASE

## WHEREAS:

1. Resolution No. 97-28 the SORTA Board approved a Norton Outdoor Advertising Lease ("Lease") with Norton Outdoor Advertising, Inc. ("Norton"). By Resolutions No., 2008-14, 2013-08, and 2018-03 approved a five-year lease agreement with each contract.

2. The current contract expires February 28, 2023.

3. Staff recommends the SORTA Board approve the lease contract between SORTA and Norton Outdoor Advertising, Inc. as negotiated by SORTA staff with Norton.

4. Estimated revenues to be collected for the annual lease of each property is \$23,870 per year, or \$119,350 total.

## THEREFORE, BE IT RESOLVED:

5. The Board hereby approves the lease contract between SORTA and Norton Outdoor Advertising, Inc. and authorizes and directs the CEO/General Manager/Secretary-Treasurer and Senior Director of Procurement to execute such contract t on behalf of SORTA.



#### ACTION ITEM - APPROVAL OF REVENUE CONTRACT FOR ROW BILLBOARD PLACEMENT LEASE

#### STRATEGIC PLAN GOAL / OBJECTIVE

- Financial Sustainability
- Strategic Partnering

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract with Norton Outdoor Advertising on behalf of SORTA for the receipt of revenues totaling not less than \$119,350.

#### FINANCIAL CONSIDERATIONS

- This contract will start on the date of execution, which will occur immediately following Board approval, and will end February 28, 2028.
- The revenues to be collected for the annual lease of each property will be \$23,870 per year, or \$119,350 total.

#### **BUSINESS PURPOSE**

- Metro currently owns the Oasis rail right of way (ROW.)
- Metro allows Norton Outdoor Advertising, Inc. to place advertising signs on this ROW.
- Except for two locations that feature digital signs (for which SORTA receives 25 percent of sales,) the lease payments are in consideration of the space provided, not related to the revenue collected from advertising.
- Norton Outdoor Advertising, Inc. holds non-transferable permits for the placement of these advertising billboards. If they are no longer permitted to use this space, no one else can use it for advertising purposes and SORTA loses this revenue.
- Norton Outdoor Advertising, Inc. is responsible for removing or cutting brush, trees, weeds or other growth which would limit the visibility of the advertising.
- Norton Outdoor Advertising, Inc. holds SORTA harmless from any damages arising out of the existence, maintenance, construction, repair or removal of any signs/structures on this property.
- Revenue collection is used to lower annual operating costs.

#### **PROCUREMENT CONSIDERATIONS**

- This is a revenue contract and was not procured via competitive processes.
- This contract will remain effective until February 28, 2028.
- No procurement summary report is available for this award.

#### D/M/WBE CONSIDERATIONS

No DBE goal was established for the contract award.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Dave Etienne Director of Communications & Marketing

Darryl Haley Chief Executive Officer/General Manager



## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT FOR GARBAGE COLLECTION SERVICES

## WHEREAS:

1. SORTA requires bulk waste and recycling collection at each operating facility and several transit centers.

2. A Request for Proposals (RFP) was sent to vendors within Public Purchase with relevant NAICS codes for garbage collection services.

3. SORTA staff reviewed the proposals and recommends that the Board award it a one (1) year contract to Rumpke Waste & Recycling, at a total cost not to exceed \$268,371.

4. This expenditure will be funded with local operating funds.

## THEREFORE, BE IT RESOLVED:

5. The SORTA Board hereby finds the proposal of Rumpke Waste & Recycling to be the proposal most advantageous to SORTA, price and other factors considered, and awards to it a one (1) year contract for garbage collection services, at a total cost not to exceed \$268,371.

6. The CEO/General Manager/ Secretary-Treasurer or the Senior Director of Procurement shall execute the contract on behalf of SORTA.



## ACTION ITEM - APPROVAL OF CONTRACT FOR GARBAGE COLLECTION SERVICES

### STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract with Rumpke Waste & Recycling on behalf of SORTA at a cost not to exceed \$268,371.

## FINANCIAL CONSIDERATIONS

- This contract will start on the date of execution, which will occur immediately following Board approval, and will end April 30, 2028. The not to exceed amount for the contract is \$268,371 (\$53,674 per year).
- The budgeted amount for the contract was \$207,928, resulting in an unbudgeted variance of \$60,443 (22.5% unfavorable). The root cause of the variance is higher rates across all service industries and inflationary adjustments.

### **BUSINESS PURPOSE**

- Metro requires bulk waste and recycling collection at each operating facility and several transit centers.
- This is a standard service.

## PROCUREMENT CONSIDERATIONS

- Metro issued a request for proposals from qualified service providers. One vendor response was received. Per Ohio Revised Code ("ORC") 306.43(D), "[w]here fewer than two competent proposals are received, a regional transit authority may negotiate price and terms with the sole proposer ..."
- The final price was negotiated, resulting in a cost savings of \$46,459.
- This is a firm fixed price type of contract.
- This contract will remain effective until April 30, 2028.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

- No DBE goal was established for the contract award.
- No DBE firms submitted responses.

## LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

1th

Jeff Mundstock Director of Fleet & Facilities

Darryl Haley CEO/General Manager Secretary-Treasurer



## **PROCUREMENT SUMMARY & AWARD ANALYSIS**

## **PROJECT INFORMATION**

Project Number:	95-2022
Short Description:	Five (5) year Trash and Recycling Removal Services
Purchasing Agent:	Christina Harvey
Department:	Facilities
Project Manager:	Jim Williams

## **PROJECT PLANNING**

**Long Description:** Trash and recycling service for SORTA locations, Queensgate, Bond Hill, Access, and five Transit Hubs for a 5-year contract.

Funding Source:		Local	Budget Year(s):	2023	
Cost Estimate:	Fed	\$0	Budget Approved? (y/n)		Yes
	St	\$0			
	Loc	<u>\$207,928</u>			
]	Fotal	\$207,928			

List of Grants (if applicable): N/A

**Planning Notes or Comments:** Revisions to the scope of services from the previous contract include the addition of 5 transit hub locations, additional container service, and an increase in pickup frequency.

## PREVIOUS CONTRACT INFORMATION

## Previous Project Number (solicitation): 44-2019

Vendor:	Rumpke		
Contract Number:	44-2019	Start Date: 07/09/2019	<b>End Date:</b> 07/31/2022
NTE Amount:	\$57,913		
Contract Spend:	\$57,913		
<b>Unspent Balance:</b>	\$0		

**Previous Contract Notes or Comments:** The previous contract was a three-year contract with base services for Queensgate, Bond Hill, and Access.

\_\_\_\_\_

## SOLICITATION INFORMATION

Solicitation Type:	Firm Fixed	<b>Open Date:</b> 11/16/2022 <b>Close Date:</b> 12/1	4/2022
DBE Goal %:	0%	SBE Goal %: 0%	
Vendor Outreach:	Total Firms:	833	
	DBE Firms:	488	
	SBE Firms:	0	
	Email Firms:	3	
	Public Purch.	: 342	
Vendor Responses:	Total Downlo	ads: 28	
	Total Submiss	sions: 1	
	DBE Submiss	<i>ions:</i> 0 (prime) 0 (subcontractor)	
	SBE Submissi	ons: 0 (prime) 0 (subcontractor)	
Non-responsive Sub	missions: 0		
Non-responsive Det	ermination: N	//A	
<b>Response Tabulation</b>	n: N/A		
<b>Evaluation</b> Commit	tee Members:	N/A	
Technical Advisors:	N/A		
Evaluation Criteria	Lowest Price		
Evaluation Tabulati	ion: N/A		

Vendor Recommendation: Rumpke

**Solicitation Notes or Comments:** SORTA received a single bid. Rumpke is determined to have submitted the proposal most advantageous to SORTA, cost and all other factors considered; and have the capacity to perform this contract in all respects and is recommended for award.

## **CONTRACT AWARD INFORMATION**

Vendor: Rumpke

**Contract Type:** Firm Fixed Start Award Amount: **Full NTE** \$268,371 **Full Term Period:** 03/01/23 04/31/28 **D/W/MBE Participation:** 0 prime firms (number) 0 subcontracting firms (number) 0 award value (dollars) Award-to-Estimate Ratio (Award/Estimate):  $1.29 (\leq 1.0 \text{ goal})$ Award-to-Proposal Ratio (Award/Proposal): .85 ( $\leq 1.0$  goal)

**Negotiated Savings from Proposed Amount:**  $$46,459 (\geq $0.00 \text{ goal})$ 

**Determination of Price Reasonableness:** Price reasonableness has been determined by successful negotiations which resulted in a reduction in cost of 14.76% from the proposed price of \$314,830.

**Contract Award Notes or Comments:** We have had consistent fixed pricing since 2019 without a rate increase. The percentage of increase from our current base rate is 40% without the cost considerations of the scope changes. The percentage of increase for year two (2) will be 0%. The percentage of increase for year three (3) will be 3%. The percentage of increase for year four (4) and five (5) will be 5%.

## EXECUTIVE LEADERSHIP REVIEW

**Board Approval Required (Y/N):** Yes

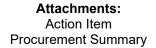
Action Item & Resolution Submission Date: 2/17/23

Committee Review Date: 2/21/23 Board Review Date: 2/28/23

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

	DocuSigned by:		
Procurement Specialist:	Christina Harvey 79CEAA838B0B4DA DocuSigned by:	Date:	1/30/2023
Project Manager:	Jim Williams 587EC531084F4E1 DocuSigned by:	Date:	1/31/2023
Dir. of Procurement:	920C 14D8DB9D77554F8	Date:	1/30/2023

End





## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT FOR RIGHT OF WAY (ROW) APPRAISAL SERVICES

## WHEREAS:

1. In the late 1990's, SORTA acquired the Oasis Trail and Blue Ash Trail, which were funded by the FTA and local funds. The Federal Transit Authority (FTA) provides guidance on sub-recipient responsibilities for maintaining a state of good repair of all assets used in the provision of public transportation and purchased with Federal funding assistance.

2. In an effort to address FTA's concerns about the status of the ROWs, a Request for Proposals (RFP) was sent to vendors within Public Purchase with relevant NAICS codes of right of way appraisal services

3. SORTA staff reviewed the proposals and recommends that the Board award it a one (1) year contract to AECOM, at a total cost not to exceed \$562,998.

4. This expenditure will be funded with local capital funds.

## THEREFORE, BE IT RESOLVED:

5. The SORTA Board hereby finds the proposal of AECOM to be the proposal most advantageous to SORTA, price and other factors considered, and awards to it a one (1) year contract for right of way consultant services, at a total cost not to exceed \$562,998.

6. The Board authorizes the CEO/General Manager/Secretary-Treasurer or the CFO to execute a contract with AECOM on behalf of SORTA.



#### ACTION ITEM - APPROVAL OF CONTRACT FOR RIGHT OF WAY APPRAISAL SERVICES

#### STRATEGIC PLAN GOAL / OBJECTIVE

Financial Sustainability

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract with AECOM on behalf of SORTA for a not to exceed amount of \$562,998.

#### FINANCIAL CONSIDERATIONS

- This contract will start on the date of execution, which will occur immediately following Board approval, and will end July 31, 2023.
- The budgeted amount for this project is \$400,000, resulting in an unfavorable budget variance of \$162,998 (29%). The root cause of the variance can be attributed to a general lack of understanding for the level of effort needed to conduct appraisals for the full portfolio of properties.
- The project will be funded with local capital funds.

#### **BUSINESS PURPOSE**

- The FTA has directed Metro to review and release all unused right of way property acquired using Federal financial assistance.
- Metro lacks the staff expertise or resources to accurately appraise each property, a critical requirement to the sale of real property at or above fair market value.

#### **PROCUREMENT CONSIDERATIONS**

- Metro issued a request for proposals and received two responses.
- This is a firm fixed price contract.
- This contract will remain effective until July 31, 2023.
- The procurement summary report is attached.

#### D/M/WBE CONSIDERATIONS

- No DBE goal was established for the contract award.
- \$85,000 (15.1%) will be awarded to 1 certified DBE firm.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Khaled Shammout Chief Strategic Planning, Innovation, and Development Officer

**Darrvl Halev** 

Chief Executive Officer/General Manager



## **PROJECT INFORMATION**

Project Number: 100-2022

Short Description: ROW APPRAISAL SERVICES

Procurement Specialist: Christina Harvey

**Department:** Development

Project Manager: Khaled Shammout

## **PROJECT PLANNING**

**Long Description:** Appraisal Services for the valuation of Right of Way properties in accordance with FTA guidelines.

Funding Source: Local

Budget Year(s): 2023

**Budget Approved?** Yes

**Cost Estimate:** 

- Federal: \$0
- **State:** \$0
- Local: \$400,000
- <u>Total:</u> \$400,000

List of Grants (if applicable): N/A

Planning Notes or Comments: N/A

## PREVIOUS CONTRACT INFORMATION

There is no previous contract information related to this procurement.

## **SOLICITATION INFORMATION**

## Solicitation Type: RFP

- **Open Date:** November 21, 2022
- Close Date: January 10, 2023

**DBE Goal %:** 0

**SBE Goal %:** 0

Vendor Outreach:

- XBE Firms: 377 (D&I Provides Number)
- **Email Firms:** 0 (targeted)
- **OpenGov:** 213 (broadcast)
- Total Firms: 590

Vendor Responses:

- Total Downloads: 31
- Total Submissions: 2
- DBE (XBE) Submissions:
  - (**prime**): 0
  - o (subcontractor): 3

**Non-responsive Submissions:** 0

**Non-responsive Determination:** N/A

Evaluation Criteria: Project Approach, Firm Qualifications, and Cost

## **Evaluation Tabulation:**

CONSENSUS SCORECARD SUMMARY					
Vendor	Project Approach Points Based 500 Points (50%)	Firm and Staff Qualifications Points Based 350 Points (35%)	Price Points Based 150 Points (15%)	Total Score (Max Score 1000)	
AECOM	413.33	300	100	813.3	
RMI Valuation	300	236.67	150	686.7	

**Solicitation Notes or Comments:** AECOM is determined to have submitted a proposal that is most advantageous to SORTA.

## **CONTRACT AWARD INFORMATION**

Vendor: AECOM

Contract Type: RFP

**Award Amount:** 

- **Full NTE:** \$562,998.00
- Full Term Period: Wednesday, March 1, 2023 July 31, 2023

## **D/W/MBE Participation:**

- prime firms (number): 0
- subcontracting firms (number): 1
- award value (dollars): \$85,000

Award-to-Estimate Ratio (Award/Estimate): (≤ 1.0 goal): 1.41

Award-to-Proposal Ratio (Award/Proposal): (≤ 1.0 goal): 1

## Negotiated Savings from Proposed Amount: (≥ \$0.00 goal): \$0

**Determination of Price Reasonableness:** Price is considered to be fair and reasonable based on competition and due to labor, overhead rates, and profit not exceeding the cost paid by SORTA for similar A&E projects

**Contract Award Notes or Comments:** AECOM was determined to have submitted the proposal that is most advantageous to SORTA. Cost and all other factors considered, and has the capacity to perform this contract in all respects and is recommended for award.

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysis.

Procurement Specialist:	Date:
Project Manager:	Date:
Dir. of Procurement:	Date:



Attachments: Action Item Procurement Summary

## BOARD OF TRUSTEES SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY RESOLUTION NO. 2023-xx

## APPROVAL OF CONTRACT FOR BULK MOTOR OIL

## WHEREAS:

1. SORTA operates over 300 buses traveling approximately 9.8 million miles per year. The oil in each bus is required to be changed every 6,000 miles according to the manufacturer's requirements, which ensures FTA compliance as well.

2. An Invitation for Bid ("IFB") was sent to vendors within Public Purchase with relevant NAICS codes for motor oil.

3. SORTA staff reviewed the bids and is recommending that the Board accept the bid submitted by Petrochoice for a one (1) year contract for motor oil at a total cost not to exceed \$318,184 as the lowest responsive bid from a responsible bidder.

4. This expenditure will be funded with local operating funds.

## THEREFORE, BE IT RESOLVED:

5. The Board hereby finds the bid of Petrochoice as recommended by the SORTA staff to be the lowest responsive bid from a responsible bidder, and awards to it a one-year (1) contract for motor oil, at a total cost not to exceed \$318,184.

6. The CEO/General Manager/ Secretary-Treasurer or the Senior Director of Procurement shall execute the contract on behalf of SORTA.



#### ACTION ITEM- APPROVAL OF CONTRACT FOR BULK MOTOR OIL PURCHASE

#### STRATEGIC PLAN GOAL / OBJECTIVE

Operational Excellence

#### RECOMMENDATION

Approval of a resolution authorizing the CEO/General Manager/Secretary-Treasurer or Senior Director of Procurement to execute a contract with PetroChoice on behalf of SORTA at a cost not to exceed \$318,184.

#### FINANCIAL CONSIDERATIONS

- The approved budget amount for the project is \$464,368.
- The not to exceed amount of the contract award is \$318,184, resulting in a favorable budget variance of \$146,184. The root cause is the drop in commodity pricing since the original estimate was created.
- The purchase will be funded from local operating funds.

#### **BUSINESS PURPOSE**

- Metro requires motor oil for all fleet vehicles.
- Revenue vehicles require a unique formula based on engine type, size, and operating miles.
- Motor Oil is a critical standard commodity that is subject to extreme market volatility and price fluctuations.

#### **PROCUREMENT CONSIDERATIONS**

- This is a firm fixed price type of contract.
- This contract was competed as an invitation to bid (IFB) and was awarded to the lowest responsive, responsible bidder.
- One vendor was determined to be nonresponsive due to the not meeting the specifications for the items to be purchased.
- The contract will remain effective until February 29, 2024.
- The contract procurement summary is attached.

#### D/M/WBE CONSIDERATIONS

- SORTA delivered the invitation to 11 certified DBE firms and received a response from 1.
- No D/M/WBE participation goal was established as there is limited opportunity for subcontracting work.

#### LEGAL CONSIDERATIONS

• Section 306.43 of the Ohio Revised Code authorizes SORTA to contract for the provision of goods and services.

Jeff Mundstock Director of Fleet and Facilities

Darryl Haley CEO/General Manager Secretary-Treasurer



## **PROCUREMENT SUMMARY & AWARD ANALYSIS**

## **PROJECT INFORMATION**

<b>Project Number:</b>	01-2023
Short Description:	Motor Oil
Purchasing Agent:	Angela Meade
Department:	Maintenance
Project Manager:	Randy Stidham

## **PROJECT PLANNING**

Long Description:	01-2023 Motor Oil	
Funding Source:	Local	Budget Year(s): 2023
Cost Estimate: Fed	\$0	<b>Budget Approved? (y/n)</b> Y
St	\$0	
Loc	<u>\$464,368</u>	
Total	\$464,368	

## List of Grants (if applicable): N/A

**Planning Notes or Comments:** The cost estimate is based on the current contract price for 15w-40 motor oil. Due to the volatility of the market for petroleum products it is estimated that the market value of oil will go up approximately 10 percent. The cost estimate is based on a projected 30,000 gallons of 15W-40 diesel motor oil and 385 gallons of the 5W-40 full synthetic diesel motor oil.

## **PREVIOUS CONTRACT INFORMATION**

Previous Project Number (solicitation): 06-2022				
Vendor:	PetroChoice			
Contract Number:	120616	<b>Start Date: </b> 03/22/2022	<b>End Date:</b> 03/23/2023	
NTE Amount:	\$274,729	.34		
Contract Spend:	\$202,537	.90		
<b>Unspent Balance:</b>	\$72,191.4	14		

**Previous Contract Notes or Comments:** Contract expires 03/23/2023, additional invoices are expected to be received and processed.

## SOLICITATION INFORMATION

Solicitation Type:	IFB	<b>Open Date:</b> 01/05/2	<b>Close Date:</b> 01/26/2023			
DBE Goal %:	0	<b>SBE Goal %:</b> 0				
Vendor Outreach:	Total Firms:	306				
	DBE Firms:	11 (targeted)				
	SBE Firms:	0 (targeted)				
	Email Firms:	0 (targeted)				
	OpenGov.:	201 (broadcast)				
Vendor Responses:	Responses: Total Downloads: 11					
	Total Submissions: 5					
	DBE Submiss	ions: 1 (prime)	0 (subcontractor)			
	SBE Submissi	ons: 0 (prime)	0 (subcontractor)			

Non-responsive Submissions: 1

**Non-responsive Determination:** Bill's Battery Co. submitted a quote for a product that is no longer listed on the 200086 Cummins Approved Oil List.

## **Response Tabulation:**

Vendor	Total		
Bills Battery Co	\$307,951.75		
www.petrochoice.com	\$318,183.40		
Rely Supply, LLC	\$326,698.30		
Glockner Oil Company	\$336,480.45		
Next Generation Fuel, LLC	\$357,397.85		

## Vendor Recommendation: PetroChoice

**Solicitation Notes or Comments:** Bill's Battery quoted CAM2 Super HD Synthetic that was previously approved by Cummins but is no longer on the approved list (200086).

## **CONTRACT AWARD INFORMATION**

Vendor: PetroChoice

<b>Contract Type:</b>	Firm Fixed			Start	End		
Award Amount:	Full NTE	\$318,184	Full Term Period:	03/01/2023	02/29/24		
<b>D/W/MBE Participation:</b> 0 prime firms (number)							
0 subcontracting firms (number)							
	0 a	0 award value (dollars)					
Award-to-Estimate Ratio (Award/Estimate): $0.69 (\le 1.0 \text{ goal})$							
Award-to-Proposal Ratio (Award/Proposal): $1 (\le 1.0 \text{ goal})$							
<b>Negotiated Savings from Proposed Amount:</b> $0 (\geq \$0.00 \text{ goal})$							

**Determination of Price Reasonableness:** Price reasonableness for this contract was determined by the competitive bid process. Pricing quoted by PetroChoice was approximately 11% less than the highest quote received and approximately 3.5% less than the next highest quote received.

**Contract Award Notes or Comments:** Quotes were received from five vendors, four were determined to meet the requirements stated in the Scope of Work. The lowest quote from Bill's Battery was determined to be non-responsive, the product quoted did not meet the requirements.

By signing below, you affirm that you have reviewed and concur with the information contained in this Procurement Summary & Award Analysia.by:

Procurement Specialist:	Angela R. Meade	Date:	2/7/2023
Project Manager:	Randy Stilliam	Date:	2/7/2023
Dir. of Procurement:	94ll 14D8DB9D77554F8	Date:	2/7/2023