

0.5% Sales Tax (20% FRR): Overview

- No service improvements
- Projected deficit: \$30 M (\$3 M / year average)
 - Reduced from \$184 M deficit in similar earnings tax scenario
- Required fare increase: \$1.55 (2028)
 - From \$1.75 to \$3.30
- Minor service reductions or other cost reduction strategies may be required
- Continue to seek opportunities for service optimization
 - Fleet diversification, route restructuring, fare simplification, etc.
- Continue to look for innovations and new technologies

0.5% Sales Tax (20% FRR): Financial Projection

(SM)	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	Total
0.50% Sales Tax	74.0	74.4	74.7	75.0	75.3	75.6	75.9	76.2	76.4	76.7	754.2
Less Transit Tax (2.3% Growth)	(49.2)	(54.2)	(54.6)	(56.2)	(57.6)	(58.9)	(60.2)	(61.4)	(62.8)	(64.2)	(579.3)
New Revenue	1.4	2.4	3.4	4.3	5.2	6.0	6.8	7.5	8.2	8.9	54.2
Excess	26.2	22.6	23.5	23.2	22.9	22.7	22.5	22.3	21.8	21.3	229.1
Operating Deficit	(9.1)	(6.4)	(8.2)	(9.0)	(10.1)	(11.4)	(12.9)	(14.6)	(16.2)	(18.1)	(116.0)
Reserve Requirement	(2.9)	(6.8)	(7.8)	(0.4)	0.0	(0.9)	(0.5)	(0.5)	(0.5)	(0.6)	(20.9)
SORTA Infrastructure	(12.8)	(7.0)	(2.6)	(3.9)	(19.0)	(0.9)	(0.8)	(6.0)	(7.8)	(0.9)	(61.8)
Surplus / (Deficit)	1.4	2.4	4.9	9.9	(6.2)	9.5	8.3	1.2	(2.8)	1.8	30.4
Buses	(20.6)	(24.7)	(10.5)	4.0	(16.5)	6.7	(1.9)	(10.3)	6.6	6.8	(60.4)
Total Surplus / (Deficit)	(19.2)	(22.3)	(5.6)	13.9	(22.6)	16.1	6.4	(9.1)	3.9	8.6	(30.0)
New Bus Service	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
New Bus Capital	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
New BRT Capital	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ending Surplus / (Deficit)	(19.2)	(22.3)	(5.6)	13.9	(22.6)	16.1	6.4	(9.1)	3.9	8.6	(30.0)