

## SORTA FINANCE COMMITTEE MEETING

TUESDAY, MAY 8<sup>TH</sup>, 2018 - 8:00 A.M.  
SORTA/METRO BOARD ROOM  
602 MAIN STREET, SUITE 1200  
CINCINNATI, OHIO

### General Items:

Call to order

Pledge of Allegiance

1. Approval of Finance Committee Minutes: April 12, 2018

### Briefing Items

2. Fuel Hedging Report Q1 (**David A. Riposo**)
3. Financial Reports for April 2018 ... *To be presented at meeting*

### Action Items:

4. Investment of Funds Report as of April 30, 2018 (**David A. Riposo**)

### Other Items:

Adjournment

The next regular meeting of the Finance Committee has been scheduled for  
Tuesday, **June 12, 2018 at 8:00 a.m.**, the SORTA/Metro Board Room,  
602 Main Street, Suite 1200, Cincinnati, Ohio

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The SORTA Board of Trustees may go into Executive "Closed" Session under the Ohio Open Meetings Act:

Section 121.22(G)(1) To consider appointment, employment, dismissal, discipline, promotion, demotion, or compensation of a public employee...;  
Section 121.22(G)(2) To consider the purchase of property for public purposes...; Section 121.22(G)(3) Conferences with an attorney for the public body concerning disputes involving the public body that are the subject of pending or imminent court action; Section 121.22(G)(4) Preparing for, conducting, or reviewing negotiations or bargaining sessions with public employees...; Section 121.22(G)(5) Matters required to be kept confidential by federal law or regulations or state statutes; Section 121.22(G)(6) Details relative to the security arrangements and emergency response protocols for a public body or a public office; Section 121.22(G)(8) To consider confidential information related to the marketing plans, specific business strategy, production techniques, trade secrets...

FINANCE COMMITTEE  
THURSDAY, APRIL 12, 2018 – 8:00 A.M.  
SORTA/METRO MT. ADAMS BOARD ROOM  
602 MAIN STREET, SUITE 1200  
CINCINNATI, OHIO

COMMITTEE/BOARD MEMBERS PRESENT: Heidi Black, Brendon Cull, Blake Ethridge, Allen Freeman, Robert Harris, Roderick Hinton, Pete McLinden, and Kathleen Wyenandt

COMMITTEE MEMBERS ABSENT: Thaddeus Hoffmeister

STAFF MEMBERS PRESENT: Dwight Ferrell, John Edmondson, Paul Grether, Darryl Haley, Adriene Hairston, Sallie Hilvers, Brandy Jones, Maria Jones, Mark McEwan, Ted Meyer, Mary Moning, Julie Motsch, Jeff Mundstock, Cindy Resor, David Riposo, Shannel Satterfield, and T.J. Thorn

OTHERS PRESENT: Tony Osterlund (Vorys, Sater, Seymour & Pease, LLP), Randy Tucker (Enquirer/Media), Justin Bailey, Melissa Lacy, and Bob Roll (Clark Schaefer Consulting, LLC), Chelsea Forrest and Rob Tague (E & Y)

1. **Call to Order**

Ms. Black called the meeting to order.

2. **Pledge of Allegiance**

The Pledge of Allegiance was recited.

3. **Approval of Minutes of March 13, 2018**

Mr. Hinton made a motion that the minutes of the March 13, 2018 meeting be approved as previously emailed and Ms. Black seconded the motion. By voice vote, the Committee approved the minutes.

4. **Internal Audit: Ridership**

Mr. Bailey, Ms. Lacy, and Mr. Roll of Clark Schaefer Consulting presented the Ridership Internal Audit report. They provided the Committee with a scope of the audit which included: ridership definition structure; internal data sources used to accumulate ridership counts; and validation of ridership totals reported to management. Also, the following procedures were performed: examined processes that prevent an operator from beginning a run using an incorrect run number; validated that fare presets, which are used to count ridership and establish fare amounts, are automatically updated when a bus moves along its route; and reviewed the probing process that is used to capture ridership data to ensure completeness and timeliness. Overall, it was noted that SORTA has devoted resources to ensure accurate and fair reporting of ridership totals to management. No exceptions were noted during this audit. The Committee accepted the report as presented.

5. **Internal Audit Update: Q1 Summary**

Mr. Riposo presented a summary of internal and external audit findings that had been performed during the years 2016-2018 with management responses to findings on outstanding items for quarter one (1). The Committee accepted the report as presented.

6. **Financial Report as of March 31st, 2018**

Mr. Riposo presented the March 2018 financial reports. Total revenues were \$8.3million, which is favorable to budget by \$115,000. Total expenses were \$8.4 million, which is unfavorable to budget by \$204,000 or 2.5%. The final result was a net unfavorable variance of \$64,000 for the month. Fare revenue was favorable to budget by \$75,000 or 5.2% for the month. Mr. Riposo then reviewed the contributing factors to these variances.

He also presented the Cincinnati Bell Connector financial report for March 2018. Total revenues were \$302,698, which is unfavorable to budget by \$27,830 or 8%. Total expenses were \$328,212 which is favorable to budget by \$2,316 or 1%. The end result is a net unfavorable variance of \$25,514 for the month. Mr. Riposo then reviewed the contributing factors to these variances. The Committee accepted the report as presented.

7. **Investment of Funds as of March 31st, 2018**

Mr. Riposo presented the report noting the yield for March slightly increased to 1.660%. The Committee approved the report as presented.

8. **New Business**

The next regular meeting of the Finance Committee has been scheduled for Tuesday, May 8<sup>th</sup> at 8:00 A.M.

9. **Adjournment**

The meeting adjourned at 8:50 A.M.

May 2018

**BRIEFING ITEM – DIESEL FUEL HEDGING REPORT – AS OF MARCH 31, 2018**

**STRATEGIC PLAN GOAL / OBJECTIVE**

- Organizational Sustainability

**RECOMMENDATION**

This is a briefing item. No action is required at this time.

**BUSINESS PURPOSE**

- SORTA spends approximately 7% of its annual budget on diesel fuel.
- In May 2006 by Resolution 2006-21, the SORTA Board approved an Energy Forward Pricing Strategy (EFPS) which authorized staff to hedge SORTA's fuel supply for up to 18 months in an effort to reduce uncertainty regarding the cost and price risk associated with purchasing diesel fuel to operate the system.
- In November 2008 by Resolution 2008-62, the SORTA Board amended the EFPS to authorize hedging up to 90% for 24 months and up to 50% for 25-36 months.
- SORTA's Energy Forward Pricing Strategy ("EFPS") was developed to:
  - Increase probability to remain within approved energy cost budget
  - Reduce the volatility of energy costs
  - Achieve a lower overall long-term fuel cost
  - Achieve time diversification/dollar cost averaging
  - Apply a dynamic strategy that balances risk and opportunity
- Attached is SORTA's Diesel Fuel Hedging Report as of March 31<sup>st</sup>, 2018.

**SUBMITTED BY:**



David A. Riposo  
CFO/Sr. Vice-President, Finance

Southwest Ohio Regional Transit Authority  
 Diesel Fuel Hedging Report  
 As of March 31, 2018

	Year to Date	
	Total	Per Gallon
Fuel Purchased	\$1,401,884	\$2.06
Hedging Gains / (Losses)	106,919	\$0.16
Net Fuel Cost	1,294,965	\$1.90
Budget	1,282,986	\$1.87
Variance Favorable / (Unfavorable)	(\$11,979)	-0.9%

<u>Future Hedges:</u>	Gallons Hedged		Average Cost per Gallon	Unrealized Gain/(Loss)
	Total	Percent		
2018	1,680,000	77%	\$1.75	\$455,679
2019	1,764,000	62%	\$1.64	\$612,318
2020	210,000	7%	\$1.65	\$69,359
				\$1,137,356

<u>Hedging Policy</u>	<u>Policy</u>	<u>Hedged</u>	<u>Prior Qtr Hedged</u>
0 - 24 Months	90%	63%	70%
25 - 36 Months	50%	2%	6%

Historical Performance

	Fuel Purchased	Realized Gain / (Loss)	Net	Budget	Variance
2011	9,055,222	\$2,597,327	6,457,895	6,180,421	(277,474)
2012	9,372,628	\$1,319,310	8,053,318	8,209,351	156,033
2013	9,132,996	\$372,338	8,760,658	9,210,597	449,939
2014	8,830,791	(\$117,562)	8,948,353	9,345,585	397,232
2015	5,074,405	(\$3,021,063)	8,095,468	8,958,919	863,451
2016	4,065,532	(\$2,721,152)	6,786,684	7,162,468	375,784
2017	4,915,044	(\$1,114,172)	6,029,216	6,213,987	184,771
Aggregate:	\$50,446,618	(\$2,684,975)	\$53,131,593	\$55,281,328	\$2,149,735

April 2018

**BRIEFING ITEM – MONTHLY FINANCIAL REPORTS – AS OF APRIL 30, 2018**

**STRATEGIC PLAN GOAL / OBJECTIVE**

- Operational Excellence

**RECOMMENDATION**

This is a briefing item. No action is required at this time.

**BUSINESS PURPOSE**

- As part of the monthly closing of the general ledger, the Accounting Department prepares various financial reports.
- One of the key reports is the Statement of Revenues and Expenses, also known as an Income Statement.
- This report gives summary information about how actual SORTA revenues and expenses in the newly closed month (as well as calendar year-to-date) compare with budgeted and prior year values.
- A separate Executive Summary is also prepared to give narrative descriptions behind key favorable and unfavorable actual results compared with budget values.
- Attached are Monthly Financial Reports for SORTA and the Connector as of April 30<sup>th</sup>, 2018.

**SUBMITTED BY:**



David A. Riposo  
CFO/Sr. Vice-President, Finance



**SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY**  
**Monthly Financial Report**  
**Executive Summary**  
 April 2018

SORTA's financial report for the month ending April 30, 2018 is attached.

- Total Revenues of \$8.2 million was favorable to budget by \$70,000 or 0.9%.
- Total Expenses of \$8.2 million was favorable to budget by \$17,000 or 0.2%;
  - Operations expense of \$7.0 million was 84.8% of revenue; and
  - Selling, General & Administrative (SG&A) expense of \$1.2 million was 14.1% of revenue.
  - Depreciation expense of \$1.3 million was incurred but not included in the budgeted expense figures.
- Result was a net favorable variance before prior year reserves of \$87,000 in the month of April.
- Budgeted prior year reserves of \$25,000 were used in the month.
- The final result was a net favorable variance of \$112,000 for the month and favorable variance of \$605,000 year to date.

Below is a summary of the most significant factors driving the results for March:

- **Fare Revenue**: Favorable to budget by \$79,000 or 5.4% in part due to \$47,000 of revenue recorded for expired passes. The favorable Metro fare revenue of \$73,000 resulted in a farebox recovery ratio of 19.2% which was favorable to budget by 1.1%.
- **CPS Contract Revenue**: Favorable to budget by \$17,000 or 1.9%.
- **Non-Transportation Revenue**: Unfavorable to budget by \$(15,000) or (10.9%) due to unfavorable advertising revenue of \$(26,000).
- **Employee Wages**: Wages from Operations were favorable to budget by \$37,000 or 1.1% primarily due to favorable operator wages of \$36,000. SG&A wages were favorable to budget by \$61,000 or 10.8% due to higher than anticipated open positions for the month.
- **Employee Benefits**: Benefits from Operations were unfavorable to budget by \$(35,000) or (2.0%) due to higher than anticipated vacation and sick leave of \$(33,000). Benefits from SG&A were favorable \$36,000 budget or 15.7%.
- **Purchased Transportation**: Unfavorable to budget by \$(58,000) or (10.9%) due to the increase from the living wage adjustments and higher than anticipated ridership in the month.
- **Services**: Unfavorable to budget by \$(71,000) or (18.1%) primarily due to unfavorable outsourced services of \$(63,000).
- **Casualty & Liability**: Unfavorable to budget by \$(54,000) or (75.4%) due to additional recorded reserves for claims.
- **Salary Headcount**: One position filled in Administration and six new vacancies (2 in Operations and 4 in Administration) resulted in an increase to open positions from 18 in March to 23 in April.

<b>Open Positions</b>	<b>Prior Month</b>	<b>Current Month</b>	<b>Inc(Dec)</b>
Operations	8	10	2
Administration	10	13	3
	<b>18</b>	<b>23</b>	<b>5</b>

# Profit & Loss Statement

Four Months Ended 4/30/2018

Dollars In Thousands



	Current Month						Year To Date						Prior Yr
	Actual		Budget		Variance Fav/(Unfav)		Actual		Budget		Variance Fav/(Unfav)		Actual
Farebox Recovery Ratio (1)	19.2%		18.0%		1.1%		18.4%		17.7%		0.7%		20.4%
	Dollars	% Rev	Dollars	% Rev	\$	%	Dollars	% Rev	Dollars	% Rev	\$	%	\$
<b>Revenue</b>													
<b>Operating Revenue</b>													
<b>Fares</b>													
Metro Fares (2)	\$ 1,451	17.6%	\$ 1,378	16.9%	\$ 73.2	5.3%	\$ 5,586	16.9%	\$ 5,408	16.5%	\$ 178.2	3.3%	\$ 5,843
Access Fares	83	1.0%	78	0.9%	5.4	6.9%	315	1.0%	313	1.0%	1.3	0.4%	310
<b>Total Fares</b>	<b>1,534</b>	<b>18.6%</b>	<b>1,455</b>	<b>17.8%</b>	<b>78.5</b>	<b>5.4%</b>	<b>5,901</b>	<b>17.8%</b>	<b>5,721</b>	<b>17.4%</b>	<b>179.5</b>	<b>3.1%</b>	<b>6,152</b>
CPS Contract Revenue	945	11.5%	927	11.3%	17.3	1.9%	3,422	10.3%	3,356	10.2%	65.1	1.9%	3,309
Non-Transportation Revenue (3)	121	1.5%	136	1.7%	(14.9)	(10.9%)	596	1.8%	570	1.7%	26.5	4.7%	450
<b>Subtotal Operating Revenue</b>	<b>2,600</b>	<b>31.5%</b>	<b>2,519</b>	<b>30.8%</b>	<b>81.0</b>	<b>3.2%</b>	<b>9,918</b>	<b>30.0%</b>	<b>9,647</b>	<b>29.4%</b>	<b>271.1</b>	<b>2.8%</b>	<b>9,912</b>
<b>Subsidy Revenue</b>													
Transit Fund Receipts	4,075	49.4%	4,075	49.8%	0.0	0.0%	16,740	50.6%	16,740	51.0%	0.0	0.0%	15,582
Federal Cash Grants	1,327	16.1%	1,327	16.2%	0.0	0.0%	5,484	16.6%	5,484	16.7%	0.0	0.0%	5,504
State & Other Subsidy Revenue (4)	245	3.0%	255	3.1%	(10.5)	(4.1%)	956	2.9%	961	2.9%	(4.7)	(0.5%)	982
<b>Subtotal Subsidy Revenue</b>	<b>5,647</b>	<b>68.5%</b>	<b>5,657</b>	<b>69.2%</b>	<b>(10.5)</b>	<b>(0.2%)</b>	<b>23,180</b>	<b>70.0%</b>	<b>23,185</b>	<b>70.6%</b>	<b>(4.7)</b>	<b>(0.0%)</b>	<b>22,068</b>
<b>Total Revenue</b>	<b>8,246</b>	<b>100%</b>	<b>8,176</b>	<b>100.0%</b>	<b>70.4</b>	<b>0.9%</b>	<b>33,099</b>	<b>100.0%</b>	<b>32,832</b>	<b>100.0%</b>	<b>266.4</b>	<b>0.8%</b>	<b>31,980</b>
<b>Cost of Operations</b>													
Wages	3,309	40.1%	3,346	40.9%	37.0	1.1%	13,394	40.5%	13,361	40.7%	(32.6)	(0.2%)	12,754
Employee Benefits	1,789	21.7%	1,754	21.5%	(35.0)	(2.0%)	7,132	21.5%	7,089	21.6%	(43.3)	(0.6%)	6,460
Fuel & Lubricants	457	5.5%	483	5.9%	25.8	5.3%	1,807	5.5%	1,835	5.6%	27.6	1.5%	2,117
Parts & Supplies	449	5.4%	474	5.8%	24.9	5.3%	1,753	5.3%	1,928	5.9%	175.0	9.1%	1,764
Purchased Transportation	589	7.1%	531	6.5%	(57.8)	(10.9%)	2,204	6.7%	2,220	6.8%	16.2	0.7%	2,036
Services	132	1.6%	124	1.5%	(7.9)	(6.3%)	446	1.3%	499	1.5%	53.1	10.7%	400
Utilities	63	0.8%	65	0.8%	2.6	3.9%	378	1.1%	454	1.4%	75.9	16.7%	381
Casualty & Liability	125	1.5%	71	0.9%	(53.7)	(75.4%)	582	1.8%	285	0.9%	(297.8)	(104.6%)	224
Taxes & Leases	67	0.8%	70	0.9%	2.6	3.8%	281	0.8%	279	0.9%	(1.6)	(0.6%)	277
Other (5)	17	0.2%	11	0.1%	(5.7)	(49.4%)	22	0.1%	53	0.2%	31.2	59.0%	6
<b>Total Cost of Operations (6)</b>	<b>6,997</b>	<b>84.8%</b>	<b>6,930</b>	<b>84.8%</b>	<b>(67.1)</b>	<b>(1.0%)</b>	<b>27,998</b>	<b>84.6%</b>	<b>28,002</b>	<b>85.3%</b>	<b>3.7</b>	<b>0.0%</b>	<b>26,420</b>
<b>Selling, General &amp; Administrative</b>													
Wages	505	6.1%	567	6.9%	61.4	10.8%	2,037	6.2%	2,183	6.6%	145.9	6.7%	1,872
Employee Benefits	194	2.4%	231	2.8%	36.2	15.7%	856	2.6%	887	2.7%	31.3	3.5%	1,263
Parts & Supplies	10	0.1%	36	0.4%	26.2	72.5%	58	0.2%	97	0.3%	39.0	40.2%	319
Services	334	4.0%	270	3.3%	(63.4)	(23.5%)	1,176	3.6%	1,111	3.4%	(64.6)	(5.8%)	625
Utilities	15	0.2%	20	0.2%	4.3	22.0%	61	0.2%	69	0.2%	8.4	12.1%	31
Taxes & Leases	35	0.4%	39	0.5%	4.0	10.2%	140	0.4%	168	0.5%	28.3	16.8%	125
Other (5)	68	0.8%	84	1.0%	15.8	18.8%	267	0.8%	315	1.0%	48.0	15.2%	90
<b>Total SG&amp;A (6)</b>	<b>1,162</b>	<b>14.1%</b>	<b>1,246</b>	<b>15.2%</b>	<b>84.5</b>	<b>6.8%</b>	<b>4,594</b>	<b>13.9%</b>	<b>4,830</b>	<b>14.7%</b>	<b>236.2</b>	<b>4.9%</b>	<b>4,326</b>
<b>Total Expenses</b>	<b>8,159</b>	<b>98.9%</b>	<b>8,176</b>	<b>100.0%</b>	<b>17.4</b>	<b>0.2%</b>	<b>32,593</b>	<b>98.5%</b>	<b>32,832</b>	<b>100.0%</b>	<b>239.8</b>	<b>0.7%</b>	<b>30,746</b>
Prior Year Surplus	25	0.3%	0	0.0%	24.6	0.0%	98	0.3%	0	0.0%	98.3	0.0%	0
<b>Surplus (Deficit)</b>	<b>\$ 112</b>	<b>1.4%</b>	<b>\$ -</b>	<b>0.0%</b>	<b>\$ 112.4</b>		<b>\$ 605</b>	<b>1.8%</b>	<b>\$ -</b>	<b>0.0%</b>	<b>\$ 604.5</b>		<b>\$ 1,234</b>
<b>Depreciation Expense</b>	<b>\$ 1,271</b>	<b>15.4%</b>					<b>\$ 5,084</b>	<b>15.4%</b>					<b>\$ 5,129</b>

Notes:

- (1) Farebox Recovery Ratio = Metro Fares Revenue / (Total Expenses less Purchased Transportation Expense); Full Year Budgeted Farebox Recovery Ratio is 18.3%
- (2) Metro Fare Revenue includes Regular Fares & Passes, Fare Deal, and Special Program Fares
- (3) Non-Transportation revenues include advertising, investment income, parking revenue, warranty recoveries & fee SORTA receives from the City to manage the streetcar.
- (4) Other Subsidy Revenue includes county contracts, and payments from 5/3 Bank, Duke Energy, UC and Cincinnati State.
- (5) Other includes advertising, training, dues and subscriptions, travel and incentive fares.
- (6) Full year 2018 Budget: Operating Expense @ 85.1% of Revenue & SG&A @ 14.9% of Revenue.





SOUTHWEST OHIO REGIONAL TRANSIT AUTHORITY  
CINCINNATI BELL CONNECTOR  
MONTHLY FINANCIAL REPORT  
EXECUTIVE SUMMARY  
APRIL, 2018

The Cincinnati Bell Connector financial report for the month ending April 30, 2018 is attached.

- Total Revenues were \$298,975 which is unfavorable to budget by \$31,553 or 10%;
- Total Expenses were \$323,293, which is favorable to budget by \$7,235 or 2%;
- April result is net unfavorable income of \$24,318 and an unfavorable variance to budget of \$24,318.
- Year to date result is net favorable income of \$102,070, and a favorable variance to budget of \$102,070.
- A favorable adjustment from prior months to the Transdev Contract Expense of \$27,568, a favorable adjustment from prior months to Connector Advertising of \$356, a favorable adjustment from prior months to Naming Rights of \$1,374, a favorable adjustment from prior months to Direct Costs – TVM Maintenance (for parts) of \$40,197 and a favorable adjustment from prior months to Direct Costs – TVM Maintenance (Linkology) of \$12,208 are reflected in the year to date results.

Below is a summary of the most significant factors driving results for the month:

- **Ridership:** Unfavorable by 11,619 or 24% for the month.
- **Fare Revenue:** Unfavorable by \$10,186 or 29% for the month primarily due to decreased ridership.
- **Connector Advertising:** Unfavorable \$8,244 or 44% for the month due to advertising contracts falling short of budgeted expectations.
- **Naming Rights:** Unfavorable \$2,323 or 10% for the month due to naming rights contracts falling short of budgeted expectations.
- **Station Shelter Advertising:** Unfavorable \$10,800 or 100% for the month due to station shelter advertising contracts falling short of budgeted expectations during approval/selling ramp up.

## Cincinnati Bell Connector

### Year to Date Financial Report

#### As of April 30, 2018

	Curr Mo Actual	Curr Mo Budget	Month Variance Fav / (Unfav)		YTD Actual	YTD Budget	YTD Variance Fav / (Unfav)	
<b>Ridership</b>	<b>36,998</b>	<b>48,617</b>	<b>(11,619)</b>	<b>-24%</b>	<b>421,199</b>	<b>496,307</b>	<b>(75,108)</b>	<b>-15%</b>
<b>Fares</b>								
Regular Fares & Passes	\$25,304	\$35,490	(\$10,186)	-29%	\$316,263	\$362,304	(\$46,042)	-13%
Charter Service	\$0	\$0	\$0	-	\$4,830	\$0	\$4,830	-
<b>Total Fares</b>	<b>\$25,304</b>	<b>\$35,490</b>	<b>(\$10,186)</b>	<b>-29%</b>	<b>\$321,093</b>	<b>\$362,304</b>	<b>(\$41,212)</b>	<b>-11%</b>
<b>Other Revenue</b>								
City Parking Meter Contribution, (Net of City Overhead Expense)	\$88,839	\$88,839	\$0	0%	\$888,387	\$888,387	\$0	0%
City Appropriated Surplus Parking	\$45,399	\$45,399	\$0	0%	\$439,706	\$439,706	\$0	0%
Haile Foundation	\$75,000	\$75,000	\$0	0%	\$750,000	\$750,000	\$0	0%
Tax Incentive Policy (VTICA)	\$33,333	\$33,333	\$0	0%	\$333,333	\$333,333	(\$0)	0%
Connector Advertising	\$10,300	\$18,544	(\$8,244)	-44%	\$128,151	\$185,438	(\$57,286)	-31%
Naming Rights	\$20,800	\$23,123	(\$2,323)	-10%	\$204,946	\$231,229	(\$26,283)	-11%
Station Shelter Advertising	\$0	\$10,800	(\$10,800)	-100%	\$0	\$108,000	(\$108,000)	-100%
<b>Total Fares and Other Revenue</b>	<b>\$298,975</b>	<b>\$330,528</b>	<b>(\$31,553)</b>	<b>-10%</b>	<b>\$3,065,615</b>	<b>\$3,298,396</b>	<b>(\$232,781)</b>	<b>-7%</b>
<b>Expenses</b>								
Transdev Contract	\$275,681	\$275,681	\$0	0%	\$2,465,376	\$2,750,432	\$285,056	10%
SORTA Management Fee	\$22,054	\$22,054	\$0	0%	\$220,281	\$220,034	(\$247)	0%
Direct Costs	\$25,558	\$32,793	\$7,235	22%	\$277,888	\$327,930	\$50,042	15%
<b>Total Expenses</b>	<b>\$323,293</b>	<b>\$330,528</b>	<b>\$7,235</b>	<b>2%</b>	<b>\$2,963,545</b>	<b>\$3,298,396</b>	<b>\$334,851</b>	<b>10%</b>
<b>NET INCOME / (DEFICIT)</b>	<b>(\$24,318)</b>	<b>\$0</b>	<b>(\$24,318)</b>		<b>\$102,070</b>	<b>\$0</b>	<b>\$102,070</b>	

May 2018

**ACTION ITEM – INVESTMENT OF FUNDS REPORT – AS OF APRIL 30, 2018**

**STRATEGIC PLAN GOAL / OBJECTIVE**

- Operational Excellence

**RECOMMENDATION**

This item requires Finance Committee approval.

**BUSINESS PURPOSE**

- Ohio Revised Code Section 135.14 states, "Whenever, during a period of designation, the treasurer classifies public moneys as interim moneys, he shall notify the governing board of such action. Such notification shall be given within thirty days after such classification . . ."
- This report is prepared by the Accounting and Budget department at the end of each month.
- The report provides a summary of overnight and long-term investment balances, as well as interest rates, purchase dates and maturity dates.
- In addition, it provides a weighted interest rate yield by investment type.
- Attached is SORTA's Investment of Funds Report as of April 30<sup>th</sup>, 2018.

**SUBMITTED BY:**



David A. Riposo  
CFO/Sr. Vice President, Finance



**Investment of Funds Report**  
Apr-18

	<b>Principal Amount</b>	<b>Maturity Date</b>	<b>Purchase Date</b>	<b>4/30/2018 Yield</b>	<b>Sec Days</b>	<b>Days to Maturity</b>
<b><u>Overnight Investments</u></b>						
STAR Ohio	\$ 14,508,153.23			1.810%		
Fifth Third Bank Concentration Account	2,899,830.87			0.100%		
<b>Subtotal Overnight Investments / Average Rate</b>	<b>\$ 17,407,984.10</b>			<b>1.525%</b>		
<b><u>Securities &amp; CD's</u></b>						
<b>R.J. O'Brien (Hedging):</b>						
U.S. Treasury Note	748,476.56	10/31/18	10/27/17	1.453%	369	184
<b>Fifth Third Bank Custody Account:</b>						
Commercial Paper	1,187,014.00	05/02/18	08/17/17	1.526%	258	2
Commercial Paper	988,652.50	05/11/18	08/17/17	1.547%	267	11
Commercial Paper	880,326.69	05/25/18	08/30/17	1.476%	268	25
Commercial Paper	990,041.67	05/31/18	10/04/17	1.515%	239	31
Commercial Paper	875,032.69	06/07/18	09/15/17	1.547%	265	38
Commercial Paper	875,080.63	06/11/18	09/15/17	1.517%	269	42
Commercial Paper	889,950.00	06/15/18	09/20/17	1.517%	268	46
Commercial Paper	791,133.33	06/15/18	09/22/17	1.516%	266	46
Commercial Paper	1,730,677.08	06/19/18	09/27/17	1.516%	265	50
Commercial Paper	642,373.33	07/02/18	10/11/17	1.618%	264	63
Commercial Paper	1,183,920.00	08/24/18	11/29/17	1.820%	268	116
U.S. Treasury Note	545,452.42	09/20/18	04/09/18	1.860%	164	143
Commercial Paper	981,250.00	12/21/18	03/26/18	2.550%	270	235
<b>TriState Capital:</b>						
CD	2,000,000.00	05/31/18	03/01/18	1.450%	91	31
<b>Subtotal Securities &amp; CD's / Weighted Yield / Maturity</b>	<b>\$ 15,309,380.90</b>			<b>1.613%</b>	<b>243</b>	<b>64</b>
<b>Total All Securities (4/30/2018) / Weighted Yield / Maturity</b>	<b>\$ 32,717,365.00</b>			<b>1.566%</b>		<b>31</b>
<b>Total All Securities (3/31/2018) / Weighted Yield / Maturity</b>	<b>\$ 32,153,580.15</b>			<b>1.660%</b>		<b>44</b>
<b>Funds provided by (required for) Operations during April</b>	<b>\$ 677,423.85</b>					
<b>Funds provided by (required for) Capital during April</b>	<b>\$ (113,639.00)</b>					
<b>Change in Cash during APR 2018</b>	<b>\$ 563,784.85</b>					
<b>Total All Securities (4/30/2017)</b>	<b>\$ 21,141,906.00</b>					

Reviewed and Approved by:

David A. Riposo  
CFO and Sr VP, Finance